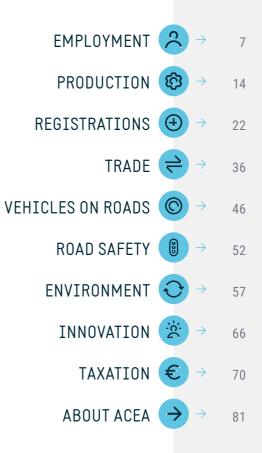
THE AUTOMOBILE INDUSTRY

7

POCKET GUIDE 2024/2025







FOREWORD

THE AUTOMOBILE INDUSTRY

ACEA's Pocket Guide is the must-have resource for intelligence on the automotive industry and market, updated annually. Putting the focus on the data that matters most, we've slimmed down where relevant, while adding new chapters on electric vehicles (EVs).

The picture painted by this new edition is revealing as uncertainties and global competition mount. While there are positive takeaways from this year's update, the challenges our industry faces are monumental as we undergo the most significant transformation in over a century.

Some of the highlights: our industry continues to lead the way in R&D investment, with a sizeable €73 billion spent in 2023. Not only is that €14 billion more than the preceding year, but it's also double the amount invested by the next biggest sectoral investor. EU car production jumped in 2023 nearing 15 million vehicles – nearly two million more than the previous year. Commercial vehicle production also rebounded, climbing by a notable 20%. Although volumes for all vehicle categories remain lower than pre-pandemic levels, this marks the fastest growth in the past decade.

Global car sales experienced a notable 10% rise last year with Europe's market share rising by a percentage point to reach 21%. EU car sales climbed for the first time since 2019 with battery-electric models nearly tripling their market share. Commercial vehicle sales performed even better with electric van and truck registrations almost quadrupling. Electric buses were not far behind, more than doubling their share in the same period.

While electric vehicle sales last year moved in the right direction, the share of vehicles on Europe's roads with a plug remains markedly low, underscoring the need for more robust measures to stimulate the market and replace older vehicles. And while most EU governments offer some form of incentive or tax scheme for EV buyers, charging infrastructure incentives are only available in a mere five member states.

Trade figures were promising despite the unpredictable context last year. The value of EU vehicle exports

outweighed imports, culminating in a healthy 5% trade surplus growth compared to 2022. Bus exports posted an outstanding increase, climbing by 286%. The US and the UK remain the top two destinations in both units and value, underscoring the importance of safeguarding smooth trade in our sector. Türkiye is also becoming an increasingly important trade partner, not only for imports but also as an attractive export market.

The EU also continues to lead in global road safety, with fatalities slashed by 9% with drops recorded in 21 member states. Our continual investment in vehicle automation and safety will bring further road safety benefits as newer models take the road. Our environmental footprint also continued its downward trajectory. CO2 production emissions per vehicle hit new lows and have now fallen by a significant 60% since 2005. Production water usage per vehicle also sank, having now fallen by nearly 60% in the same period.

The ACEA Pocket Guide underlies why it is so important to ensure critical industries like ours are allowed to thrive by investing and trading freely. A holistic and coordinated industrial strategy that exceeds other regions' ambitions and puts in place the right conditions for competitiveness matters. Whether it's trade, investment, road safety, employment and beyond, our industry touches so many facets of our everyday lives – allowing businesses to grow and keep society on the move. We intend our Pocket Guide to continue acting as a valuable resource in guiding both law makers and industry on the road to a more competitive and sustainable shared future.

> The ACEA Pocket Guide underlies why it is so important to ensure critical industries like ours are allowed to thrive by investing and trading freely. A holistic and coordinated industrial strategy that exceeds other regions' ambitions and puts in place the right conditions for competitiveness matters,





Sigrid de Vries ACEA Director General

KEY FIGURES

| A EMPLOYMENT | Motor vehicle manufacturing (EU) | 2.4 million jobs = 8.1% of EU manufacturing employment | 2022 |
|-----------------|--|--|------|
| | Total (EU manufacturing, services, and construction) | 13.2 million jobs = 6.8% of EU employment | 2022 |
| PRODUCTION | Motor vehicles (global) | 93.9 million units | 2023 |
| | Motor vehicles (EU) | 14.8 million units = 15.8% of global vehicle production | 2023 |
| | Passenger cars (global) | 75.9 million units | 2023 |
| | Passenger cars (EU) | 12.2 million units = 16% of global car production | 2023 |
| ⊕ REGISTRATIONS | Motor vehicles (global) | 90.1 million units | 2023 |
| | Motor vehicles (EU) | 12.4 million units = 13.8% of global vehicle registrations | 2023 |
| | Passenger cars (global) | 72.8 million units | 2023 |
| | Passenger cars (EU) | 10.5 million units = 14.5% of global car registrations | 2023 |
| | New cars by fuel (EU) | battery electric 14.6%, petrol 35.3% market share | 2023 |
| | New vans by fuel (EU) | electric 7.4%, diesel 82.6% market share | 2023 |
| | New trucks by fuel (EU) | electric 1.5%, diesel 95.7% market share | 2023 |
| | New buses by fuel (EU) | electric 15.9%, diesel 62.3% market share | 2023 |
| → TRADE | Motor vehicle exports (extra-EU) | €195.1 billion | 2023 |
| | Motor vehicle imports (extra-EU) | €88.4 billion | 2023 |
| | Trade balance (extra-EU) | €106.7 billion | 2023 |

| © | VEHICLES ON ROADS | Motor vehicles (EU) | 289.6 million units | 2022 |
|-------------|-------------------|---|--|------|
| | | Passenger cars (EU) | 252.2 million units | 2022 |
| | | Motorisation rate (EU) | 659 vehicles per 1,000 inhabitants | 2022 |
| | | Average age of cars (EU) | 12.3 years | 2022 |
| | | Average age of vans (EU) | 12.5 years | 2022 |
| | | Average age of trucks (EU) | 13.9 years | 2022 |
| | | Average age of buses (EU) | 12.5 years | 2022 |
| 8 | ROAD SAFETY | Road fatalities per million inhabitants (EU) | 46 people | 2022 |
| | | Road fatalities (EU) | -28% since 2011 | 2022 |
| \bigcirc | ENVIRONMENT | Average CO2 emissions from new cars (EU) | 107.8g CO2/km | 2023 |
| | | CO2 emissions from car production | -53.4% since 2005 | 2023 |
| ; c C | INNOVATION | Automobiles and parts sector (EU) | €72.8 billion = 33% of the EU's total R&D spending | 2022 |
| € | TAXATION | Fiscal income from motor vehicles (EU major markets) | €383.7 billion | 2023 |





THE AUTOMOBILE INDUSTRY POCKET GUIDE 2024/2025





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The EU auto sector employs more than 13 million across the value chain

EU AUTOMOTIVE SECTOR: DIRECT AND INDIRECT EMPLOYMENT

Electric motors, generators, and transformers

In thousands, 20221

4,077 1,415

| | | 13.2 | m jobs |
|---|-------|----------|--|
| direct jobs | | | 10.8 m indirect jobs |
| 3.1 m manufacturing job | S | | 10.1 m non-manufacturing jobs |
| DIRECT MANUFACTURING | 2,401 | | AUTOMOBILE USE |
| Motor vehicles | 1,067 | sdoį | Sale of vehicles |
| Bodies (coachwork), trailers, and semi-trailers | 163 | 2.4m | Maintenance and repair of vehicles |
| Parts and accessories | 1,170 | | Sale of vehicle parts and accessories |
| | | | Retail sale of automotive fuel in specialised stores |
| INDIRECT MANUFACTURING | 674 | sdoj | Renting and leasing of vehicles |
| Computers and peripheral equipment | 57 | <u>o</u> | |
| Electric motors generators and transformers | 617 | 0.7 | TRANSPORT |

617

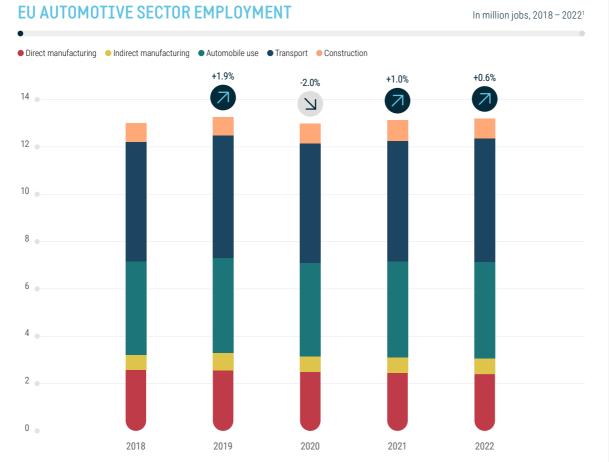
| TRANSPORT | 5,204 | bs |
|--------------------------------|-------|---------------|
| Other passenger land transport | 1,759 | m jobs |
| Freight transport by road | 3,445 | 5.2 |

| CONSTRUCTION | 858 | E ss |
|---|-----|------------|
| Roads, bridges and tunnels ² | 858 | 0.0 |

1. Provisional 2. Including railways

4.1 m jobs

8



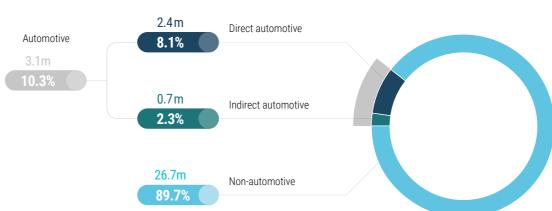
The EU auto sector accounts for around 7% of the bloc's employment

3

1. Provisional data for 2022. Historical data can be subject to revision in case of updates from Eurostat The EU automotive sector accounts for over 10% of EU manufacturing jobs

AUTOMOTIVE SHARE OF EU MANUFACTURING JOBS

% share, 2022¹

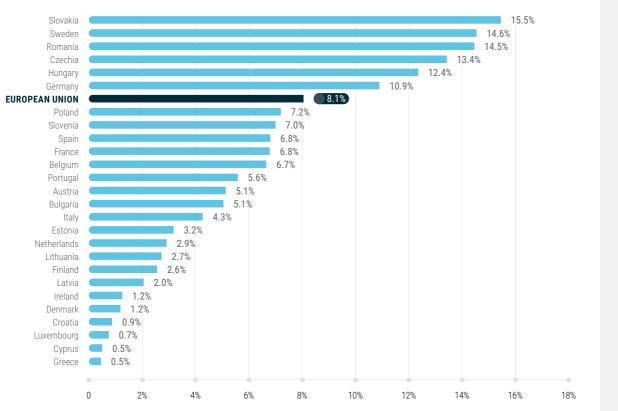


1. Provisional

1. Provisional

EU DIRECT AUTOMOTIVE EMPLOYMENT

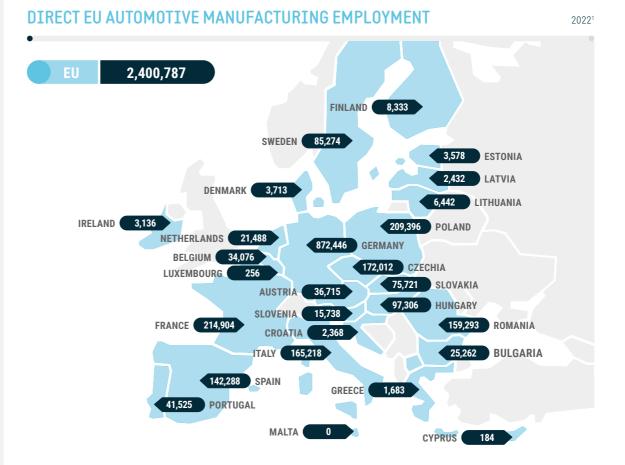




The EU auto industry accounts for over 10% of manufacturing jobs in six member states

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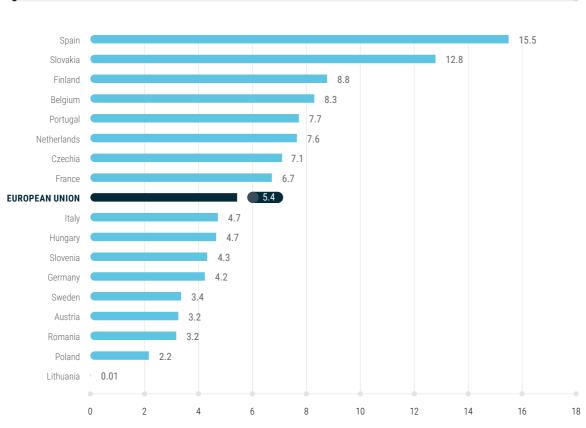
EU auto makers directly employ around 2.4 million Europeans in automotive manufacturing

1. Provisional

SOURCE: EUROSTAT

By country, 20221

VEHICLE PRODUCTION PER DIRECT AUTOMOTIVE MANUFACTURING EMPLOYEE



Each EU automotive manufacturing worker produces an average of five vehicles annually

3

1. Based on employment most recent data available





PRODUCTION

THE AUTOMOBILE INDUSTRY POCKET GUIDE 2024/2025



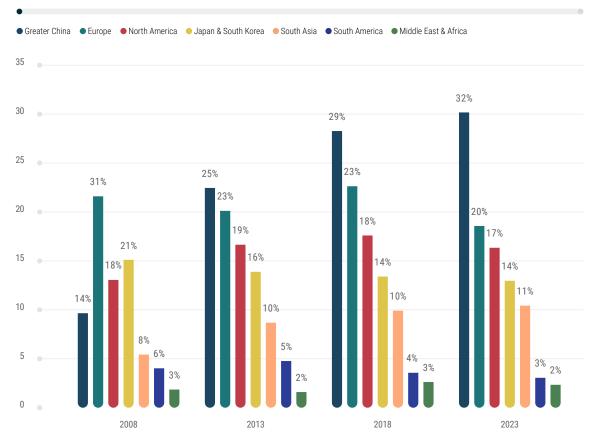




China is the world's top vehicle producer, manufacturing nearly one-third of vehicles globally

GLOBAL VEHICLE PRODUCTION

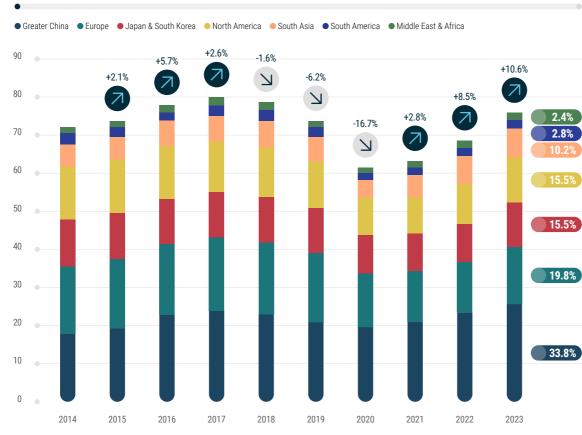
In million units, % share, 2008 – 2023



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GLOBAL CAR PRODUCTION

In million units, % change, % share, 2014 – 2023



Global car production surged by around 11% in 2023, the highest year-onyear percentage increase since 2015

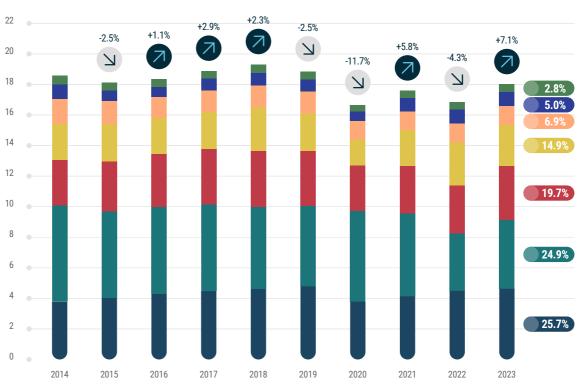


1. Includes buses

Global commercial vehicle production increased by over 7% in 2023

GLOBAL COMMERCIAL VEHICLE PRODUCTION¹

North America
 Greater China
 Europe
 South Asia
 Japan & South Korea
 South America
 Middle East & Africa

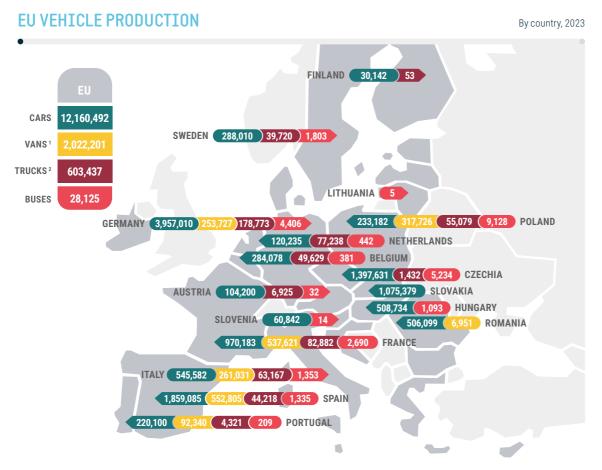


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SOURCE: S&P GLOBAL MOBILITY

In million units, % change, % share, 2014 – 2023

PRODUCTION



About 15 million vehicles were made in the EU in 2023, nearly 2 million more compared to 2022

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 Light commercial vehicles up to 3.5 tonnes
 Medium and heavy commercial vehicles over 3.5 tonnes

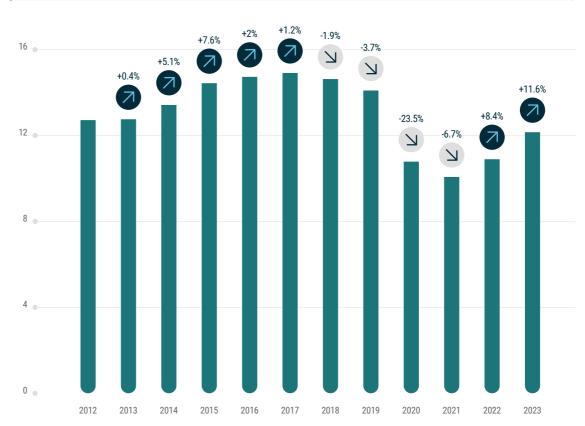


EU car production grew at its fastest rate in the last decade

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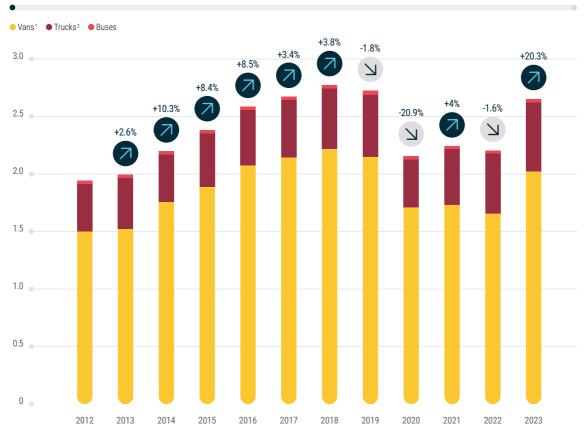
EU CAR PRODUCTION

In million units, % change, 2012 - 2023



EU COMMERCIAL VEHICLE PRODUCTION





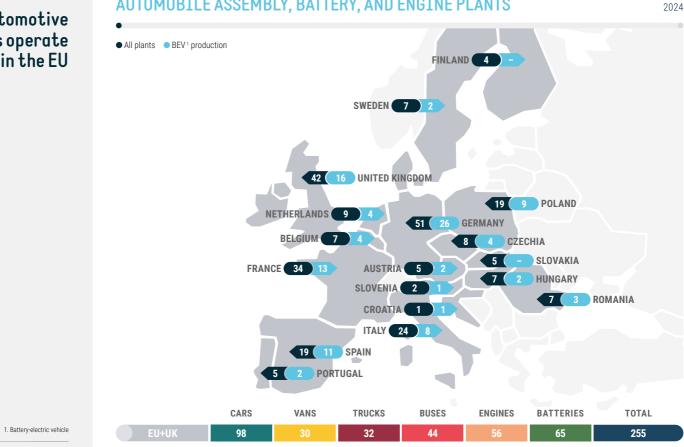
EU commercial vehicle production surged by 20% in 2023

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Light commercial vehicles up to 3.5t
 Medium and heavy commercial vehicles over 3.5t



255 automotive plants operate in the EU



AUTOMOBILE ASSEMBLY, BATTERY, AND ENGINE PLANTS



THE AUTOMOBILE INDUSTRY POCKET GUIDE 2024/2025





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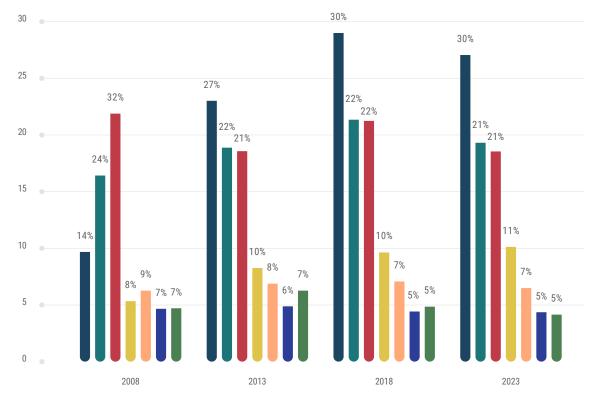


Europe accounts for a fifth of global vehicle sales, down from a third in 2008

GLOBAL NEW VEHICLE REGISTRATIONS

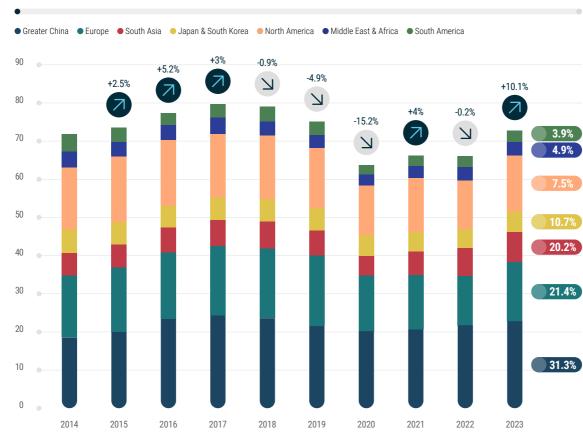
In million units, % share, 2008 – 2023





GLOBAL NEW CAR REGISTRATIONS

In million units, % change, % share, 2014 – 2023



Europe accounts for more than 21% of global car sales, up from 20% in 2022

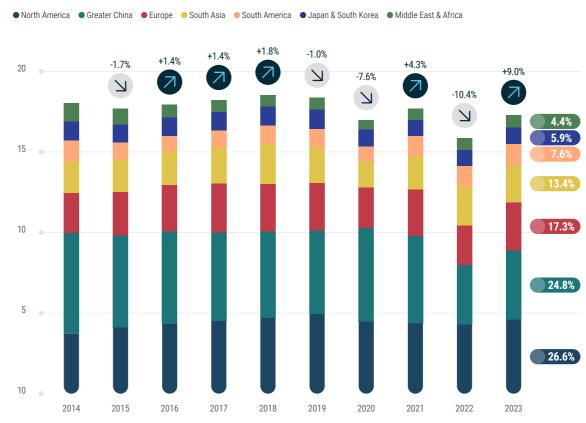
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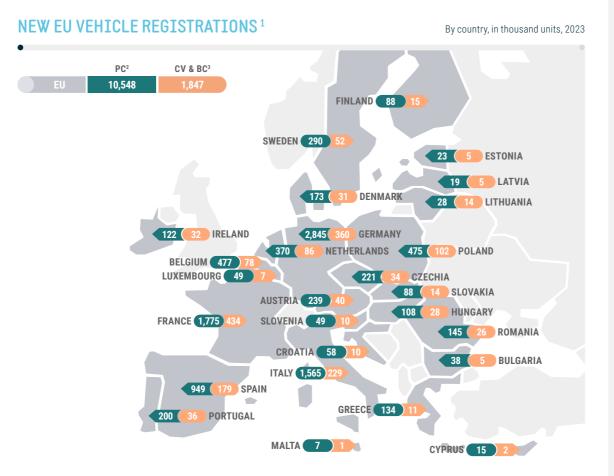
1. Includes buses

Europe accounts for more than 17% of global commercial vehicles sales

GLOBAL NEW COMMERCIAL VEHICLE¹ REGISTRATIONS



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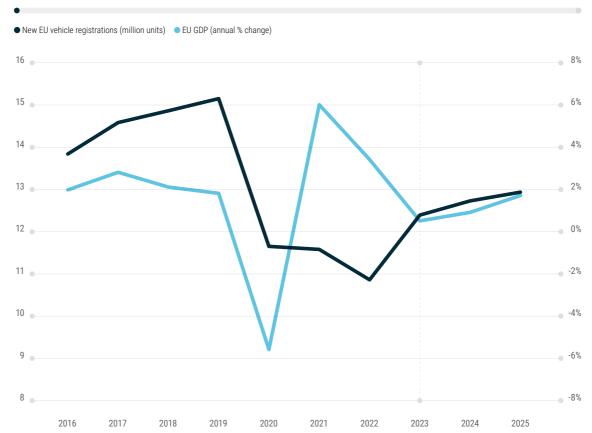
Auto makers sold over 12 million new vehicles in the EU in 2023, 1.5 million more than in 2022

Data for Malta not available
 Passenger cars

3. Commercial vehicles, and buses and coaches

(+)

Vehicle sales largely mirror economic trends



NEW VEHICLE REGISTRATIONS AND GDP IN THE EU

2016 - 2025

SOURCE: ACEA, DG ECFIN, S&P GLOBAL MOBILITY

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NEW EU CAR REGISTRATIONS

In million units, % change, 2012 – 2023

EU car sales climbed for the first time since 2019

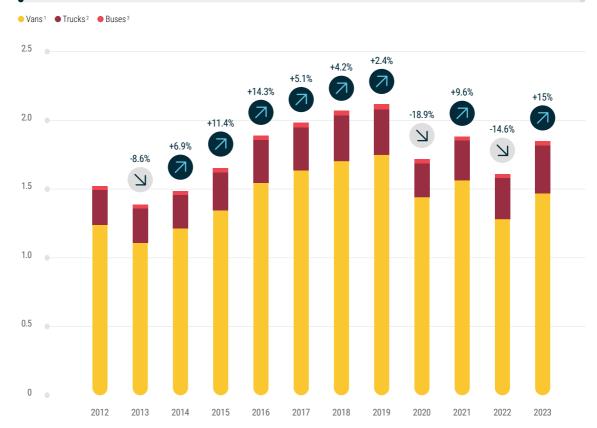




EU commercial vehicle sales rose by 15% in 2023

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NEW EU COMMERCIAL VEHICLE REGISTRATIONS

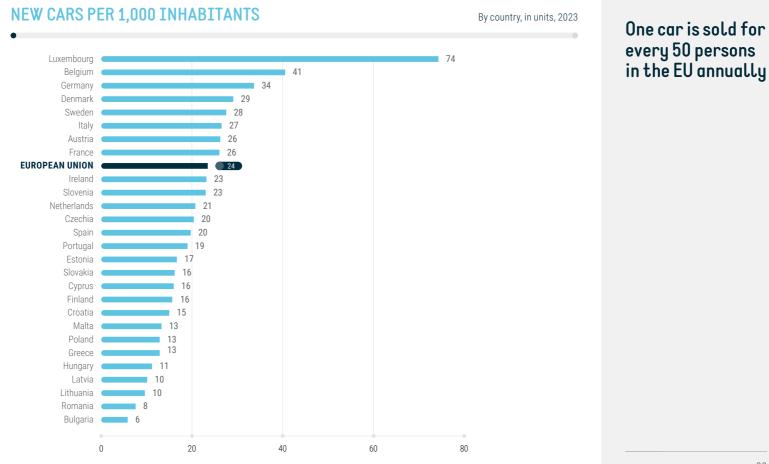


1. Light commercial vehicles up to 3.5 tonnes 2. Commercial vehicles over 3.5 tonnes 3. Buses and coaches over 3.5 tonnes

SOURCE: ACEA



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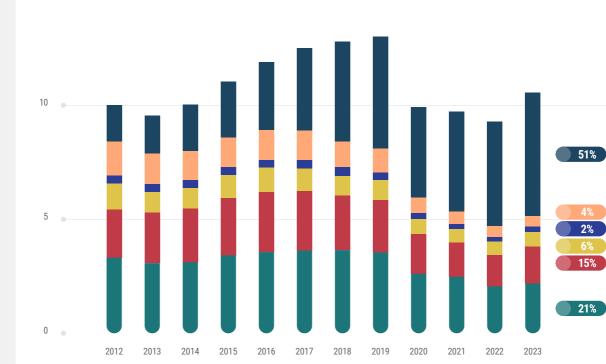
1. Multi-purpose vehicles 2. Sport utility vehicles 15

.

Small and medium cars make up around 42% of EU sales

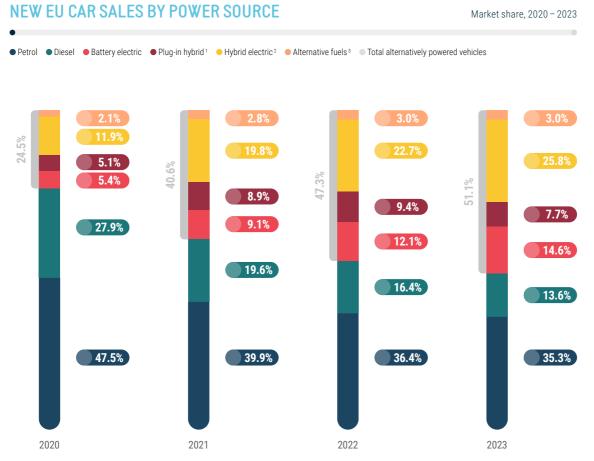
NEW CARS IN THE EU BY SEGMENT

● Small (A+B) ● Lower medium (C) ● Upper medium (D) ● Luxury (E+F) ● MPV¹ ● SUV²



SOURCE: S&P GLOBAL MOBILITY

In million units, % share, 2012 - 2023



The EU market share of batteryelectric cars has surged around three-fold in four years

Includes extended-range electric vehicle
 Includes full and mild hybrids
 Includes natural gas, LPG, ethanol and fuel cell

electric vehicles

(+)

SOURCE: ACEA



(+)

The EU market share of electrically chargeable vans has almost quadrupled in four years

4.2%

NEW EU VAN¹ SALES BY POWER SOURCE

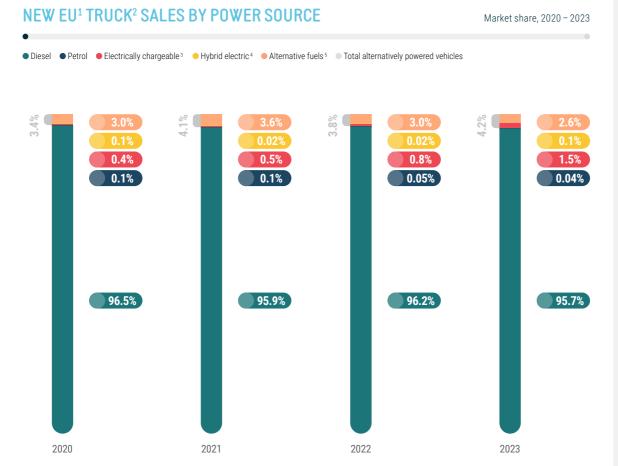
Diesel
 Petrol
 Electrically chargeable²
 Hybrid electric³
 Alternative fuels⁴
 Total alternatively powered vehicles



1. 1Light commercial vehicles up to 3.5 tonnes
 2. Includes battery and plug-in hybrid vehicles
 3. Includes full and mild hybrids
 4. Includes natural gas, LPG, ethanol and fuel cell
 electric vehicles

Market share, 2020 - 2023

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The market share of alternatively powered trucks was relatively stable at around 4%

Data for Bulgaria and Malta not available
 Commercial vehicles over 3.5 tonnes
 Includes battery and plug-in hybrid vehicles
 Includes full and mild hybrids
 S. Includes natural (as, LPG, ethanol and fuel cell

electric vehicles



(+)

The market share of electrically chargeable buses has nearly trebled in four years

NEW EU¹ BUS² SALES BY POWER SOURCE

Diesel
 O Electrically chargeable³
 O Hybrid electric⁴
 Alternative fuels⁵
 Total alternatively powered vehicles



1. Data for Bulgaria and Malta not available
 2. Buses and coaches over 3.5 tonnes
 3. Includes battery and plug-in hybrid vehicles
 4. Includes full and mild hybrids
 5. Includes natural gas, LPG, ethanol and fuel cell
 electric vehicles

Market share, 2020 - 2023



TRADE

THE AUTOMOBILE INDUSTRY POCKET GUIDE 2024/2025





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The trade surplus generated by the EU auto industry rose by 5% in 2023

EU VEHICLE TRADE

By type, in million €, 2023

| Trade in value | Cars | Vans ¹ | Trucks ² | Buses | TOTAL |
|----------------|---------|-------------------|---------------------|--------|---------|
| 2023 | | | | | |
| Imports | 78,415 | 6,661 | 781 | 2,544 | 88,401 |
| Exports | 176,639 | 9,757 | 7,652 | 1,086 | 195,134 |
| Trade balance | 98,224 | 3,096 | 6,871 | -1,458 | 106,733 |
| 2022 | | | | | |
| Imports | 61,836 | 5,551 | 645 | 1,763 | 69,795 |
| Exports | 157,532 | 6,936 | 6,199 | 796 | 171,464 |
| Trade balance | 95,697 | 1,385 | 5,554 | -966 | 101,669 |
| % change 23/22 | | | | | |
| Imports | +26.8% | +20.0% | +21.0% | +44.3% | +26.7% |
| Exports | +12.1% | +40.7% | +23.4% | +36.4% | +13.8% |
| Trade balance | +2.6% | +123.6% | +23.7% | +50.9% | +5.0% |
| | | | | | |

1. Commercial vehicles up to 5t 2. Commercial vehicles over 5t EU VEHICLE TRADE

By type, in units, 2023

| Trade in volume | Cars | Vans ¹ | Trucks ² | Buses | TOTAL |
|-----------------|-----------|-------------------|---------------------|---------|-----------|
| 2023 | | | | | |
| Imports | 3,847,522 | 360,886 | 13,941 | 17,237 | 4,239,586 |
| Exports | 5,836,492 | 578,482 | 166,030 | 53,368 | 6,634,372 |
| 2022 | | | | | |
| Imports | 3,198,464 | 342,009 | 108,742 | 13,084 | 3,662,299 |
| Exports | 5,363,491 | 434,928 | 202,386 | 13,825 | 6,014,630 |
| % change 23/22 | | | | | |
| Imports | +20.3% | +5.5% | -87.2% | +31.7% | +15.8% |
| Exports | +8.8% | +33.0% | -18.0% | +286.0% | +10.3% |
| | | | | | |

EU vehicle imports and exports grew by 16% and 10% respectively

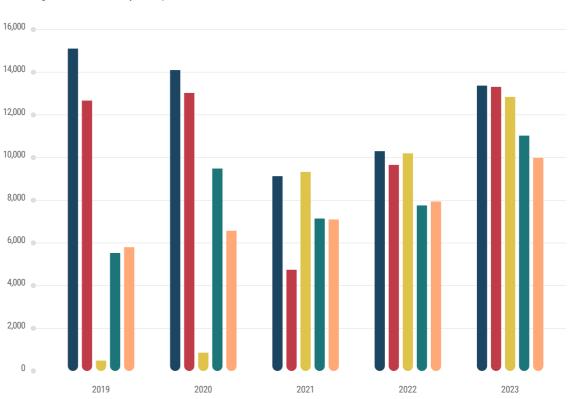
TRADE

1. Commercial vehicles up to 5t 2. Commercial vehicles over 5t TRADE

The value of EU vehicle imports has increased from all top five countries of origin compared to 2022

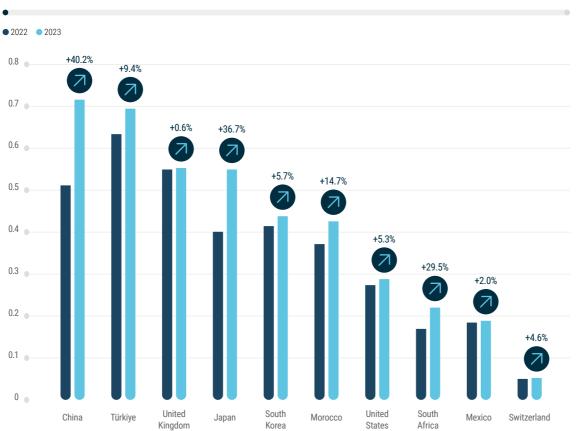
MAIN COUNTRIES OF ORIGIN OF EU VEHICLE IMPORTS

● United Kingdom ● China ● Türkiye ● Japan ● South Korea



In million €, 2019 - 2023

MAIN COUNTRIES OF ORIGIN OF EU VEHICLE IMPORTS



TRADE

In million units, 2023

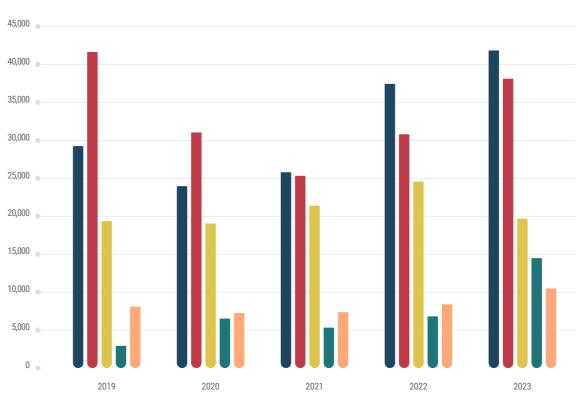
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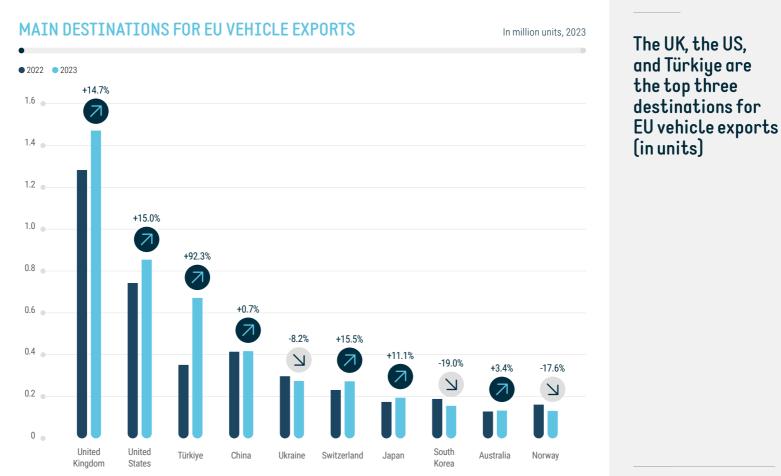
China, Türkiye, and the UK are the top three countries of origin for EU vehicle imports (in units) TRADE

The US and the UK are the two most valuable markets for EU vehicle exports

MAIN DESTINATIONS FOR EU VEHICLE EXPORTS

● United States ● United Kingdom ● China ● Türkiye ● Switzerland





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TRADE

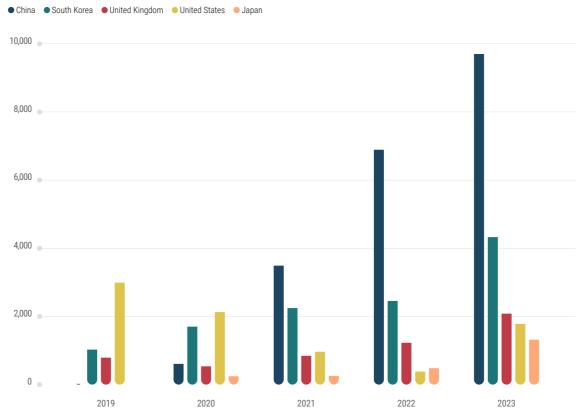


TRADE

China is the top country of origin by value for EU battery-electric car imports

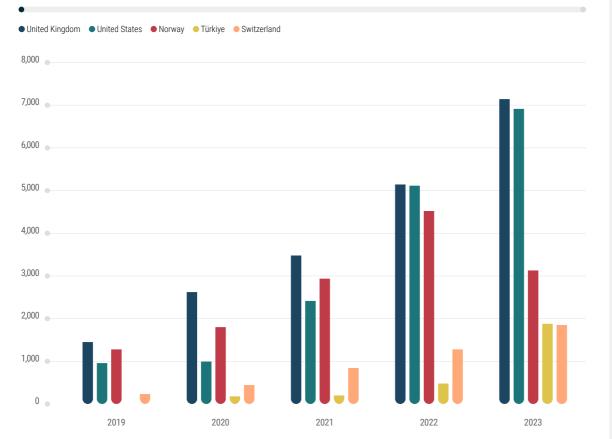
MAIN COUNTRIES OF ORIGIN OF EU BATTERY-ELECTRIC CAR IMPORTS

In million €, 2019 - 2023



MAIN DESTINATIONS OF EU BATTERY-ELECTRIC CAR EXPORTS





The UK and the US are the most valuable markets for EU batteryelectric car exports

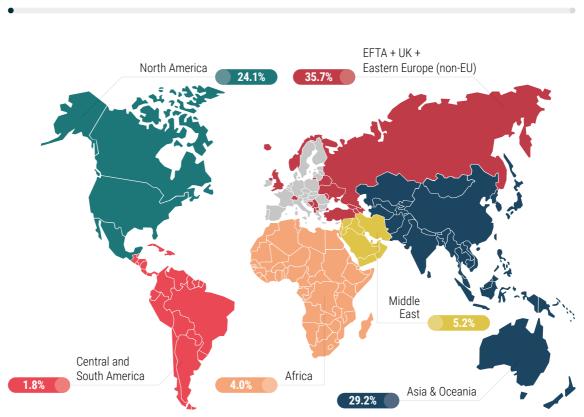
TRADE

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SOURCE: EUROSTAT

MAIN DESTINATIONS FOR EU VEHICLE EXPORTS

Value market share, 2023



More than one-third of EU vehicle exports go to other European (non-EU) countries

TRADE

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SOURCE: EUROSTAT



VEHICLES ON ROADS

THE AUTOMOBILE INDUSTRY POCKET GUIDE 2024/2025



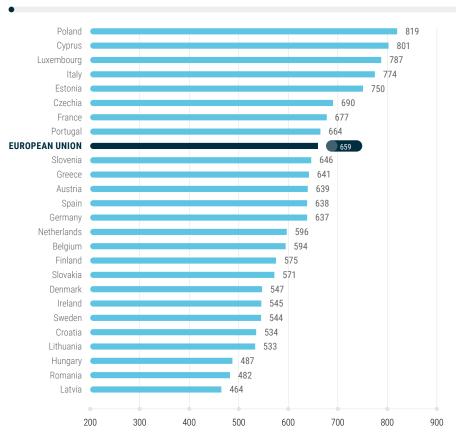


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There are 659 vehicles per 1,000 inhabitants in the EU



VEHICLES PER 1,000 EU INHABITANTS¹

2022



EU VEHICLE FLEET: SIZE AND SEGMENT DISTRIBUTION In million units, 2013 – 2022 Passenger cars Commercial vehicles and buses +1.1% +1.4% +1.2% +1.9% \square 300 . \overline{A} +2% \overline{A} +2.4% +2.2% \overline{A} 7 +1.8% +0.7% $\overline{\mathbf{A}}$ $\overline{}$ 7 250 200 .

There are almost 290 million vehicles on EU roads

1. Includes light, medium, and heavy commercial vehicles, and buses and coaches

252.2

SOURCE: ACEA

2013

2014

2015

2016

2017

2018

2019

2020

2021

2022

100

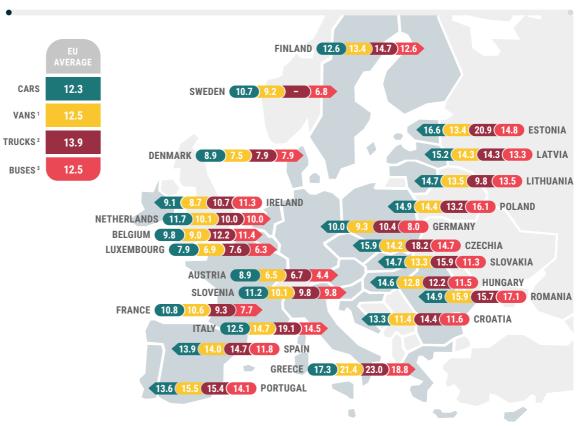
150



Trucks have the highest average age of all vehicle types

AVERAGE AGE OF EU VEHICLE FLEET

By country, in years, 2022



1. Light commercial vehicles up to 3.5t
 2. Medium and heavy commercial vehicles over 3.5t
 3. Buses and coaches over 3.5t



15.0 14.2 14.1 13.9 14.0 13.0 12.8 12.7 12.5 12.5 12.3 12.0 12.0 11.9 12.0 11.8 11.0 10.0 Trucks Cars Vans Buses

EVOLUTION OF AVERAGE AGE OF EU FLEET

By vehicle type, in years, 2020 - 2022

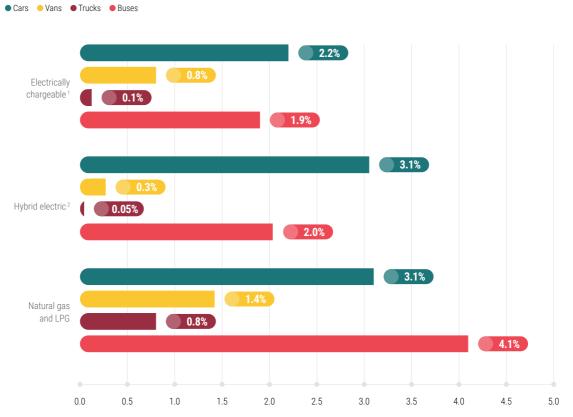
The average age of cars and vans is rising, while that of trucks and buses is declining



Just over 2% of cars on EU roads are electrically chargeable

SHARE OF ALTERNATIVELY POWERED VEHICLES IN THE EU FLEET

By segment, % share, 2022



1. Includes battery and plug-in hybrid electric vehicles 2. Includes full and mild hybrids



ROAD SAFETY

THE AUTOMOBILE INDUSTRY POCKET GUIDE 2024/2025





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ROAD FATALITIES PER MILLION INHABITANTS

By region¹, 2021, 2022

Others (Europe)² America 141 84 (46 European Union South-East Asia 161 Eastern Mediterranean Africa 194 Western Pacific 1. WHO regions 147 road fatalities per million inhabitants WORLD

The EU has by far the best road safety record in the world

ROAD SAFETY

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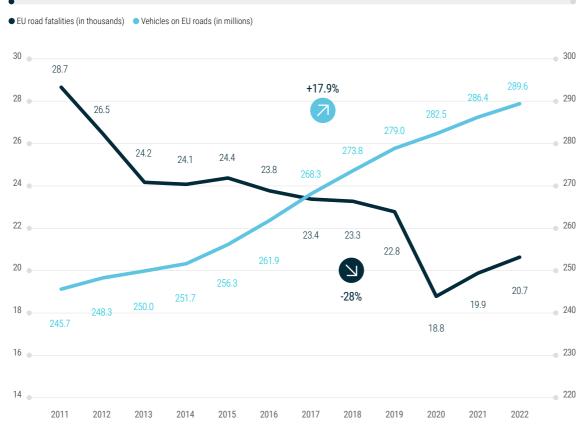
1. WHO regions 2. Calculated by ACEA using data by country

ROAD SAFETY



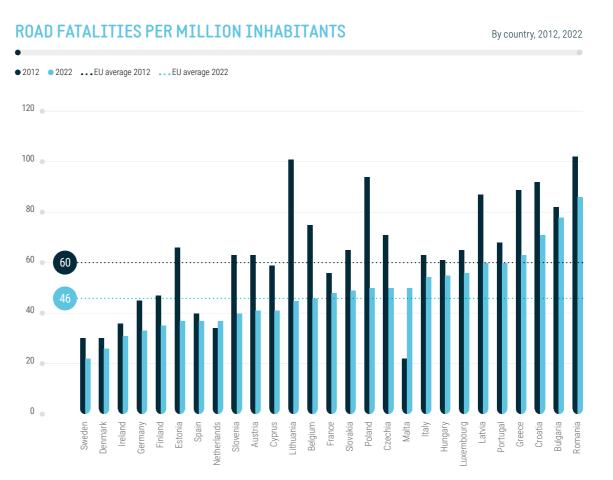
NUMBER OF EU VEHICLES AND ROAD FATALITIES

2011 - 2022

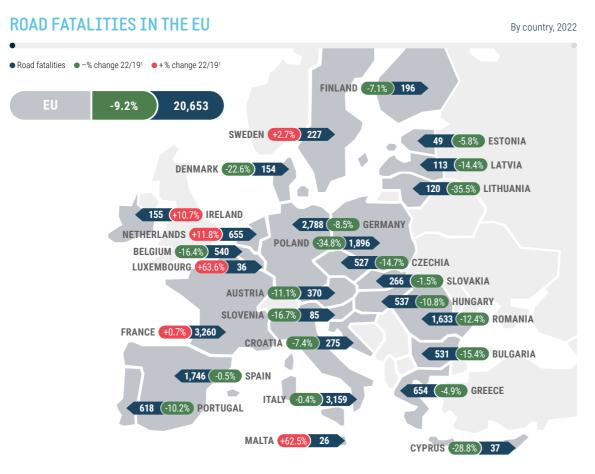


Road fatalities have fallen significantly since 2011 despite an increase in the number of cars on EU roads Average EU road fatalities have plummeted by around a quarter since 2012

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ROAD SAFETY



EU road fatalities declined by 9% in 2022

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 The reference year for comparison is 2019 since the traffic levels of 2020 and 2021 were significantly impacted by the COVID-19 pandemic



THE AUTOMOBILE INDUSTRY POCKET GUIDE 2024/2025





57

 $\mathbf{\mathbf{i}}$



The average new car in the EU emits 2% less CO2/km than in 2022

106.6

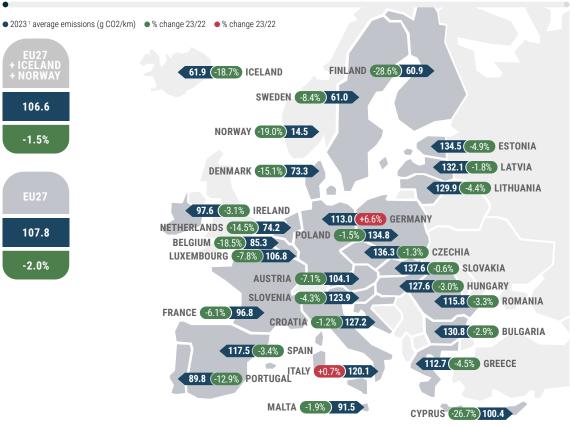
-1.5%

107.8

-2.0%



In g CO2/km, 20231



1. Provisional: from 2021 onwards the WLTP will replace fully the NEDC for the purpose of the CO2 emission standards

NEW CARS BY EMISSION CLASSES IN THE EU

In million units, % share, 2016 – 2023¹





Almost a quarter of new cars emit 95g CO2/ km or less

1. Provisional; from 2021 onwards the WLTP will replace fully the NEDC for the purpose of the CO2 emission standards



CO2 emissions from new cars are down by 15% since 2013

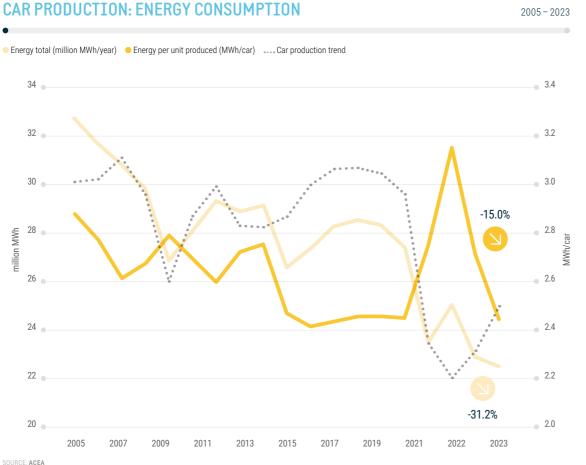


CO2 EMISSIONS FROM NEW CARS IN THE EU

In g CO2/km, % change, 2013 – 2023¹

1. Provisional; NECD (2013-2020), WLTP (2021-2023)

ENVIRONMENT

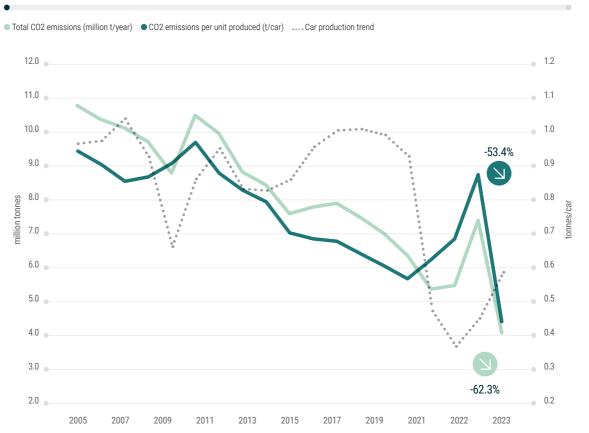


Car makers have slashed production energy use per unit by 15% since 2005



Car makers have cut production CO2 emissions per unit by over half since 2005

CAR PRODUCTION: CO2 EMISSIONS



2005 - 2023

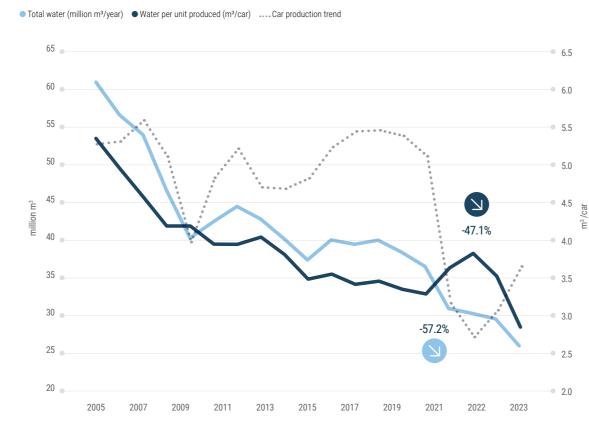
ENVIRONMENT

2005 - 2023



Car makers have reduced production water use per unit by almost half since 2005

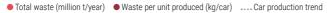


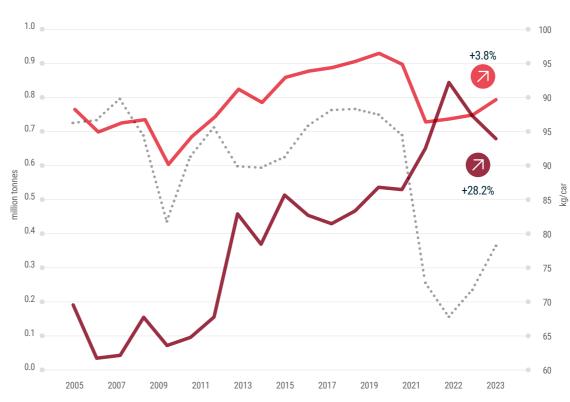




Levels of car manufacturing waste largely follow production trends

CAR PRODUCTION: WASTE¹





1. Excluding scrap metal and demolition waste

2005 - 2022

ENVIRONMENT

1. Volatile organic compounds



Car makers have reduced production VOC emissions per unit by over half since 2005



INNOVATION

THE AUTOMOBILE INDUSTRY POCKET GUIDE 2024/2025





<u>);;</u>



EU auto makers account for a third of all EU R&D investment

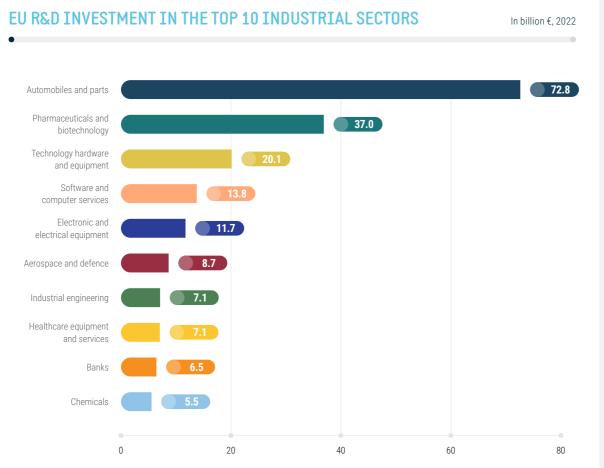
SECTORAL R&D SHARE IN THE EU

Chemicals Banks Automobiles & parts Healthcare equipment 33% & services Industrial engineering 3% Aerospace & defence 4% Electronic & electrical equipment 6% Pharmaceuticals & Software & biotechnology computer services 17% Technology hardware & equipment Others 13%

% share, 2022

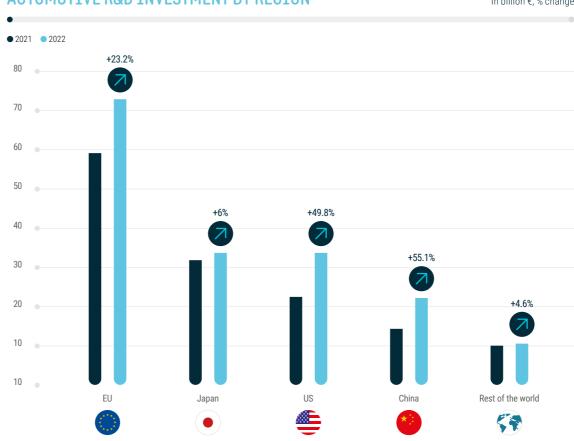


EU auto makers invest around €73 billion annually in R&D, about twice the amount as the pharmaceutical and biotech sector





Auto makers invest over €70 billion in R&D in the EU



AUTOMOTIVE R&D INVESTMENT BY REGION

In billion €, % change

SOURCE: THE 2023 EU INDUSTRIAL R&D INVESTMENT SCOREBOARD



TAXATION

THE AUTOMOBILE INDUSTRY POCKET GUIDE 2024/2025





70

€

TAX BENEFITS AND PURCHASE INCENTIVES: ELECTRIC CARS

| | | TAX BENEFITS | INCE | NTIVES | |
|----------|--------------|--------------|--------------|--------------|----------------|
| | Acquisition | Ownership | Company car | Purchase | Infrastructure |
| Austria | \checkmark | \checkmark | \checkmark | \checkmark | \checkmark |
| Belgium | \checkmark | \checkmark | \checkmark | \checkmark | |
| Bulgaria | × | \checkmark | × | × | \mathbf{X} |
| Croatia | \checkmark | \checkmark | × | \checkmark | \mathbf{X} |
| 🛫 Cyprus | \checkmark | \checkmark | \mathbf{x} | \checkmark | × |
| Czechia | \checkmark | \checkmark | \checkmark | \checkmark | \checkmark |
| Denmark | \checkmark | \bigcirc | \checkmark | × | × |
| Estonia | \mathbf{X} | \mathbf{X} | \mathbf{X} | \bigcirc | × |
| Finland | \checkmark | × | \checkmark | × | \mathbf{X} |
| France | \checkmark | × | \checkmark | \checkmark | \mathbf{X} |
| Germany | \mathbf{X} | \checkmark | \checkmark | \checkmark | × |
| Greece | \checkmark | \checkmark | \checkmark | \checkmark | \mathbf{X} |
| Hungary | | | \checkmark | | × |

TAXATION

TAX BENEFITS AND PURCHASE INCENTIVES: ELECTRIC CARS

| | | TAX BENEFITS | INCE | NTIVES | |
|-------------|--------------|--------------|---|--------------|----------------|
| | Acquisition | Ownership | Company car | Purchase | Infrastructure |
| Ireland | \checkmark | \checkmark | \checkmark | | × |
| Italy | × | \checkmark | \mathbf{X} | \checkmark | \checkmark |
| Latvia | \checkmark | \bigcirc | Image: A start of the start of | \mathbf{X} | × |
| Lithuania | \checkmark | \bigcirc | \checkmark | | \checkmark |
| Luxembourg | \checkmark | \checkmark | \checkmark | \checkmark | \checkmark |
| Malta | \checkmark | \checkmark | × | \checkmark | \mathbf{X} |
| Netherlands | \checkmark | \checkmark | \checkmark | | \mathbf{X} |
| Poland | \checkmark | \bigcirc | × | \checkmark | \mathbf{X} |
| Portugal | \checkmark | \checkmark | \checkmark | \checkmark | × |
| Romania | × | \checkmark | × | \checkmark | \mathbf{X} |
| 5 Slovakia | \checkmark | \checkmark | \mathbf{X} | \mathbf{X} | \mathbf{X} |
| Slovenia | \checkmark | × | × | \checkmark | \mathbf{X} |
| Spain | \checkmark | \checkmark | \checkmark | \checkmark | \checkmark |
| Sweden | × | \checkmark | \checkmark | \checkmark | \checkmark |

2023

Only a handful of EU countries offer incentives for electric car charging infrastructure



€

TAX BENEFITS AND PURCHASE INCENTIVES: ELECTRIC COMMERCIAL VEHICLES

| | TAX BENEFITS | | | INCEN | ITIVES |
|----------|--------------|--------------|-------|--------|----------------|
| | Acquisition | Ownership | Acqui | sition | Infrastructure |
| Austria | \checkmark | | | | \checkmark |
| Belgium | \mathbf{X} | \bigcirc | | | \mathbf{X} |
| Bulgaria | × | \checkmark | | 3 | \mathbf{X} |
| Croatia | \checkmark | | | | \mathbf{x} |
| 😴 Cyprus | | \checkmark | | | \mathbf{X} |
| Czechia | | \checkmark | | | \bigcirc |
| Denmark | | \checkmark | × | 3 | \mathbf{X} |
| Estonia | × | \mathbf{X} | | 2 | \mathbf{X} |
| Finland | \checkmark | \mathbf{X} | |) | \mathbf{X} |
| France | S | \mathbf{X} | | | \mathbf{X} |
| Germany | × | \checkmark | • | 3 | \bigotimes |
| Greece | \checkmark | \mathbf{X} | | | \bigotimes |
| Hungary | × | \mathbf{X} | 2 | 3 | × |

TAX BENEFITS AND PURCHASE INCENTIVES: ELECTRIC COMMERCIAL VEHICLES

| | ΤΑΧ ΒΕ | | INCE | NTIVES | |
|-------------|--------------|--------------|------|-----------|----------------|
| | Acquisition | Ownership | Acc | quisition | Infrastructure |
| Ireland | \checkmark | \checkmark | | | \mathbf{X} |
| Italy | \mathbf{X} | \checkmark | | | × |
| Latvia | \checkmark | \checkmark | | × | × |
| Lithuania | \checkmark | × | | × | \mathbf{X} |
| Luxembourg | \checkmark | \checkmark | | | \mathbf{x} |
| Malta | \checkmark | \checkmark | | | \mathbf{X} |
| Netherlands | \mathbf{X} | × | | | \mathbf{X} |
| Poland | \checkmark | \checkmark | | × | \mathbf{X} |
| Portugal | \mathbf{X} | \checkmark | | | \mathbf{X} |
| Romania | \mathbf{X} | \checkmark | | × | \mathbf{X} |
| Slovakia | \bigcirc | \checkmark | | × | \mathbf{X} |
| Slovenia | \bigcirc | × | | × | \mathbf{X} |
| Spain Spain | \bigcirc | \checkmark | | | \checkmark |
| Sweden | \bigotimes | \bigcirc | | | \checkmark |

2023

Only four EU countries provide incentives for electric commercial vehicle infrastructure

€

€

FISCAL INCOME FROM VEHICLES IN MAJOR EU MARKETS¹

| | Austria | elgium | () Denmark | + Finland | () France | ermany | Greece |
|--|----------------|--------------|-----------------------------|--------------|--------------|--------------|--------------|
| Purchase or transfer | € bn 2022 | € bn 2020 | DKK bn 2024 ³ | € bn 2021 | € bn 2022 | € bn 2022 | € bn 2022 |
| 1. VAT on vehicle sales servicing, repair & parts | 3.2 | 7.6 | _ | 1.6 | 20.2 | 30.1 | 0.8 |
| 2. Sales & registration taxes | 0.4 | 0.5 | 10.1 | 0.5 | 1.9 | - | 0.4 |
| 3. Annual ownership taxes | 2.8 | 1.7 | 10.9 | 1.1 | 0.7 | 9.5 | 1.2 |
| 4. Fuels & lubricants | 5.6 | 7.3 | 19.3 | 4.0 | 41.7 | 34.9 | 4.8 |
| 5. Others: | | | | | | | |
| Driving license fees | - | 0.0 | - | - | 0.01 | 0.2 | 0.03 |
| Insurance taxes | 0.4 | 1.0 | 1.4 | 0.4 | 5.7 | 5.5 | 0.5 |
| Tolls | 2.4 | 0.7 | 0.6 | - | 13.9 | 7.4 | _ |
| Customs duties | - | - | - | - | - | 0.5 | _ |
| Other taxes | 0.3 | 0.8 | - | - | 1.8 | - | 0.2 |
| TOTAL (national currencies) | 15.2 | 19.6 | 42.3 | 7.6 | 85.9 | 88.2 | 7.9 |
| TOTAL (€) ² | 15.2 | 19.6 | 5.7 | 7.6 | 85.9 | 88.2 | 7.9 |

 Latest available data; only country for which sourced data is available are listed 2. Euro foreign exchange reference rates at 26 March 2024; source: ECB 3. Estimates

FISCAL INCOME FROM VEHICLES IN MAJOR EU MARKETS¹

| | () Ireland | () Italy | Netherlands | Portugal | و Spain | 🛟 Sweden |
|---|----------------|--------------|--------------------|--------------|--------------|----------------|
| Purchase or transfer | € bn 2019 | € bn 2022 | € bn 2022 | € bn 2021 | € bn 2023 | SEK bn 2021 |
| 1. VAT on vehicle sales servicing, repair & parts | 0.7 | 19.2 | 1.4 | 2.8 | 11.1 | 25.5 |
| 2. Sales & registration taxes | 1.0 | 1.6 | 1.6 | 0.4 | 0.6 | _ |
| 3. Annual ownership taxes | 0.9 | 7.2 | 4.4 | 0.7 | 3.0 | 15.5 |
| 4. Fuels & lubricants | 3.5 | 32.8 | 9.6 | 2.8 | 22.8 | 57.0 |
| 5. Others: | | | | | | |
| Driving license fees | 0.0 | - | 0.4 | _ | 0.1 | 0.0 |
| Insurance taxes | 0.1 | 3.7 | 1.2 | _ | 1.1 | 2.8 |
| Tolls | - | 2.2 | - | 0.2 | - | 2.8 |
| Customs duties | - | - | - | - | - | _ |
| Other taxes | - | 4.3 | 0.6 | 1.5 | 0.8 | 1.3 |
| TOTAL (national currencies) | 6.2 | 71.0 | 19.2 | 8.5 | 39.5 | 104.9 |
| TOTAL (€) ² | 6.2 | 71.0 | 19.2 | 8.5 | 39.5 | 9.2 |

Vehicles contribute over €380 billion to public budgets in major EU markets

€

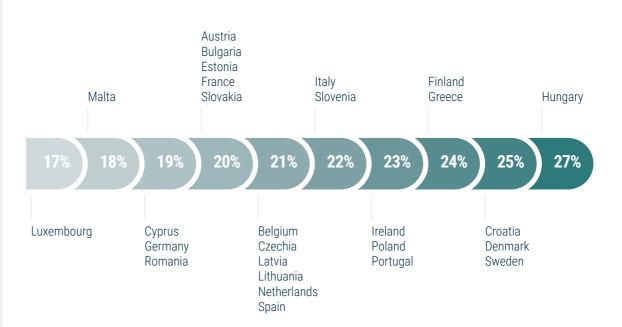
 Latest available data; only country for which sourced data is available are listed
 Euro foreign exchange reference rates

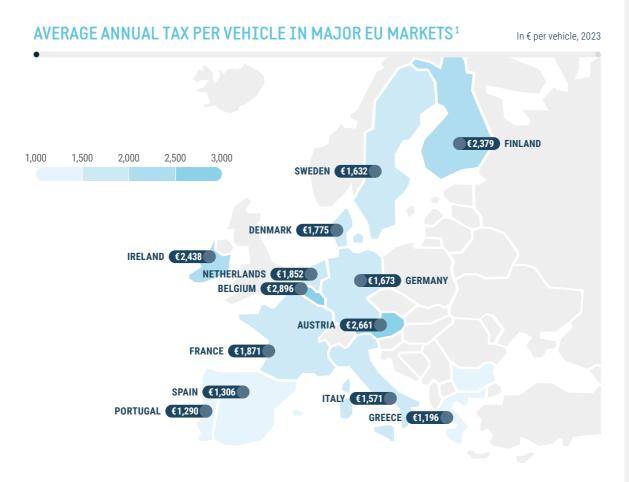
at 26 March 2024; source: ECB
 Estimates

Car VAT rates in the EU range from 17% to 27%

VAT SHARE IN NET CAR PRICES

% share, 2024





Annual tax income averages at €1,900 per vehicle in major EU markets

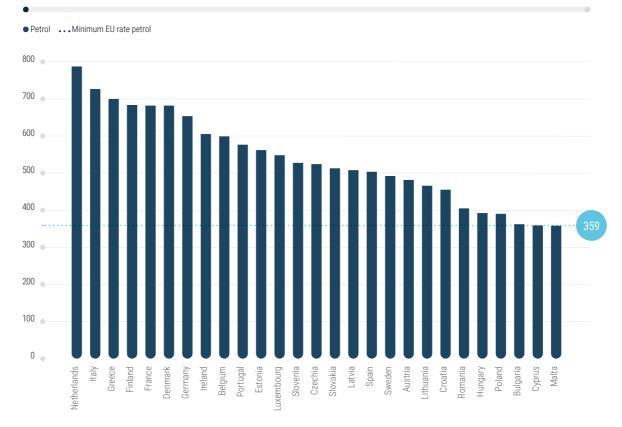
€

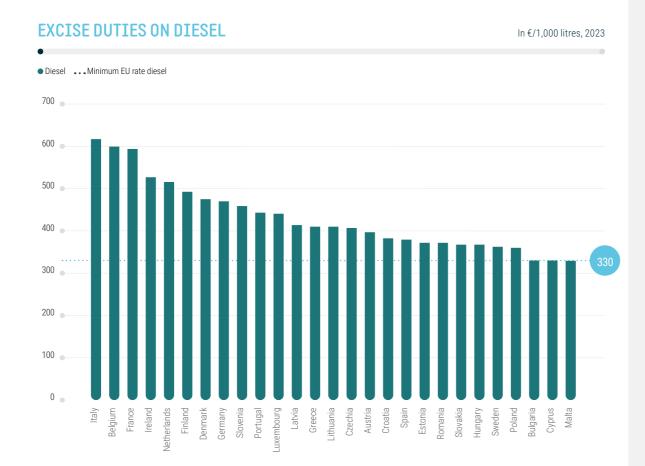
 Per country estimates based on total number of vehicles on roads €

The Netherlands, Italy, and Greece rank top for the highest petrol excise duties

EXCISE DUTIES ON UNLEADED PETROL

In €/1,000 litres, 2023





Italy, Belgium, and France rank top for the highest diesel excise duties

€

| ACEA MEMBERS | BMW GROUP | DAF | DAIMLER TRUCK |
|------------------|--------------|------------------|------------------|
| | Ford | HONDA | 🕢 НҮШПДАІ |
| IVECO•GROUP | JR | | NISSAN |
| Renault Group | ΤΟΥΟΤΑ | VOLKSWAGEN GROUP | VOLVO |

ABOUT ACEA

DRIVING MOBILITY FOR EUROPE

The European Automobile Manufacturers' Association, or ACEA, unites Europe's 15 major car, truck, van and bus makers.

We are the voice of the auto industry: a technological world leader and the backbone of the EU economy. Our members keep Europe on the move, providing diverse solutions for moving people and goods from A to B.

Together, we are progressing on the road to zeroemission and zero-fatality transport. We are addressing major technology shifts and the changing mobility needs of Europeans. ACEA is working towards a new era of mobility, where all Europeans can access affordable transport solutions that are:

- Green & Clean
- Smart & Efficient
- Safe & Reliable

Our aim is to drive Europe's mobility transformation – while at the same time ensuring that the auto industry remains a strong **Global & Competitive** player.

WHAT ACEA DOES

ACEA acts as one with common industry positions that also reflect the overarching interests of European citizens, transport users and operators, and auto industry workers.

We bring our collective expertise to policy makers, sharing a wealth of factual information to enable well-informed decisions.

We foster a societal debate around mobility, and are open to working with all interested parties to advance the common aim of clean, smart, and safe mobility.

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