IMPLEMENTATION MANUAL FOR THE CLEAN VEHICLE REBATE PROJECT (CVRP)

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This English version takes precedence over all published translations.

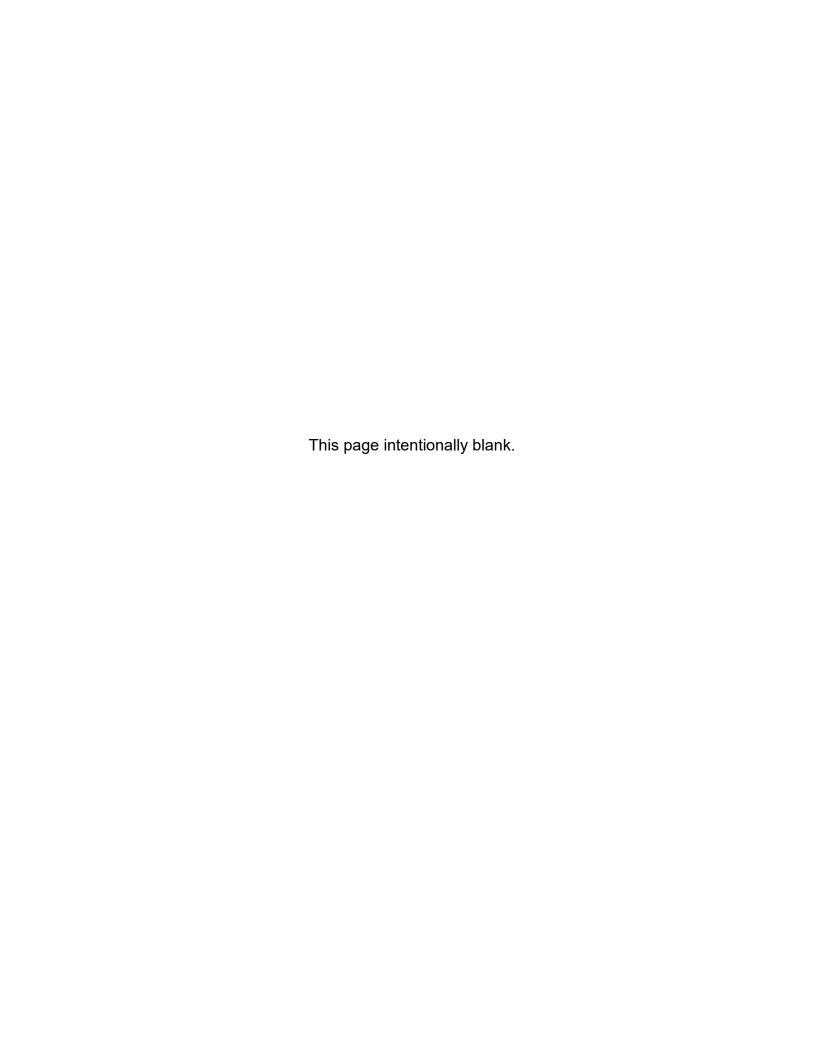


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FOR THE CLEAN VEHICLE REBATE PROJECT (CVRP)

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- Procedures for Authorizing Early Lease/Ownership Termination of Rebated Vehicles
- 2. Procedures for Floor Model/Test Drive and Rollback/Unwind Vehicle Eligibility

I. INTRODUCTION AND OVERVIEW

In 2007, Governor Schwarzenegger signed into law the *California Alternative and Renewable Fuel, Vehicle Technology, Clean Air, and Carbon Reduction Act of 2007* (AB 118, Statutes of 2007, Chapter 750). AB 118 created the Air Quality Improvement Program (AQIP), a voluntary incentive program administered by the California Air Resources Board (CARB or Board), to fund clean vehicle and equipment projects, air quality research, and workforce training.

As required in Health and Safety Code (HSC) Section 44274(a), the Board adopted regulatory guidelines in 2009 for AQIP. The Guidelines for the AB 118 Air Quality Improvement Program (Guidelines) define the overall administrative requirements and policies and procedures for program implementation based on the framework established in statute. Central to the Guidelines is the requirement for a Board-approved annual funding plan developed with public input. The funding plan is each year's blueprint for expending AQIP funds appropriated to the CARB in the annual State Budget. The funding plan focuses AQIP on supporting development and deployment of the advanced technologies needed to meet California's longer-term, post 2020 air quality goals.

In 2012, the legislature passed and Governor Brown signed into law three bills – AB 1532 (Pérez, Chapter 807), Senate Bill (SB) 535 (de León, Chapter 830), and SB 1018 (Budget and Fiscal Review Committee, Chapter 39) – that established the Greenhouse Gas Reduction Fund (GGRF) to receive Cap-and-Trade auction proceeds and to provide the framework for how the auction proceeds will be administered to further the purposes of Assembly Bill 32 (AB 32; Nunez, Chapter 488, Statutes of 2006). Cap-and- Trade auction proceeds have been appropriated to CARB for Low Carbon Transportation projects that reduce greenhouse gas (GHG) emissions, with an emphasis on investments that benefit the State's disadvantaged communities. Per statute, these funds must be used to further the purposes of AB 32. The Low Carbon Transportation investments build upon and greatly expand existing advanced technology, clean transportation programs, which provide mobile source incentives to reduce criteria pollutant, air toxic, and GHG emissions.

CVRP is intended to encourage and accelerate zero- and near-zero-emission, on-road light-duty vehicle deployment and technology innovation. This project provides rebates to qualified individuals, businesses, public agencies and entities, and nonprofit organizations for the purchase or lease of eligible vehicles. CVRP benefits the citizens of California by providing immediate air pollution emission reductions while stimulating development and deployment of the next generation of zero-emission and plug-inhybrid electric light-duty vehicles. It is administered and implemented through a partnership between CARB and a Project Administrator (Administrator), selected via a competitive CARB grant solicitation. The majority of project funds are for rebates for purchasers or lessees of new, eligible on-road vehicles.

The CVRP Terms and Conditions, in conjunction with the Guidelines and the Funding

Plan, identify the minimum requirements for implementing CVRP. The Implementation Manual for the Clean Vehicle Rebate Project (Implementation Manual) provides necessary definitions, explanations, and processes associated with those minimum requirements. The Implementation Manual may be periodically updated as needed to clarify project requirements and improve project effectiveness. The Implementation Manual and Terms and Conditions, including any updates, will be posted on the CVRP webpage at CleanVehicleRebate.org.

The Administrator is responsible for ensuring that purchasers and lessees meet all applicable CVRP requirements and may consult with CARB regarding CVRP rebate applications, as well as vehicle and ownership requirements for both rebate applicants and rebate recipients.

Note to Applicants: Both the Terms and Conditions and Implementation Manual, in place at the time a signed application is submitted, will determine an applicant's eligibility for the Clean Vehicle Rebate Project (CVRP). These governing documents are updated several times every year to accommodate operational process changes and may affect the applicant's eligibility for the program. The next scheduled updates to CVRP governing documents can be found in the CVRP FAQs at CleanVehicleRebate.org/faqs under "How often do CVRP program requirements change?" Note that CVRP reserves the right to update the Implementation Manual and the Terms and Conditions outside of the scheduled updates.

Applicants on the CVRP rebate waitlist understand and agree that an application placed on a waitlist may be subject to new Terms and Conditions and new CVRP Implementation Manual requirements should funding become available. As a result, there is no guarantee that you will be eligible for a rebate.

This document constitutes the Implementation Manual for CVRP. Definitions of key program parameters are located in Section V. of this manual.

A. CVRP Project Overview

CVRP enables a purchaser or lessee of an eligible vehicle to apply for a CVRP rebate of up to \$7,000* for fuel-cell electric vehicles (FCEVs), up to \$4,500* for all-battery electric vehicles (BEVs), up to \$3,500* for plug-in hybrid electric light-duty vehicles (PHEVs), and up to \$750 for zero-emission motorcycles (ZEMs). Consumers may apply for a rebate only after taking possession of and registering an eligible vehicle** or if leased, after obtaining registration of an eligible vehicle**.

*Amounts shown include increased rebate amounts available to low- and moderate-income consumers.

**This requirement does not apply to Rebate Now applicants or CVRP Public Fleets applicants submitting a "Pre-Acquisition Application."

CVRP Rebate Now enables a California resident to apply for a rebate prior to purchasing or leasing a vehicle. Rebate Now is a pilot program currently available

for increased rebates to low- and moderate-income residents in San Diego County and the counties that make up the San Joaquin Valley. After completing the Rebate Now preapproval process, the applicant will have 14 days from the preapproval date to submit required supporting documentation to receive rebate funds. Applicants may select to claim the rebate directly or select to have the rebate funds applied to the purchase or lease price of their eligible vehicle from a currently participating dealership. Applicants claiming their rebate directly will be sent a check via US Mail. Applicants selecting to have the rebate applied towards the purchase or lease price of their eligible vehicle agree to authorizing the Administrator to release your rebate funds to the dealership after the dealership submits supporting documentation on your behalf. Rebate Now applications are available online via the CVRP website, or by contacting the Administrator directly at cvrp@energycenter.org or (866) 984-2532.

CVRP for public fleets provides rebates to public agencies for the purchase or lease of eligible vehicles for public fleets. The CVRP for public fleet incentive offers an option for agencies with fleets to reserve funds in advance of taking possession of an eligible vehicle. Applicants must certify intent to acquire an eligible vehicle and provide proof of acquisition in order to reserve rebate funds. Applications are available online via the CVRP Fleet and Business Vehicle Rebates webpage, http://www.CleanVehicleRebate.org/fleet or by contacting the Administrator directly at publicfleets@energycenter.org or (866) 984-2532.

Key milestones for CVRP development and implementation for FY 2020-21 are identified in Table 1.

Table 1: CVRP Development and Implementation Timeline for FY 2020-21*

Action Item	Date or Time Period
Selection of Rebate Administrator.	November 2016
FY 2019-20 vehicle funding becomes available. Online applications available at the CVRP website.	September 2019
FY 2020-21 Funding Plan approved.	December 2020
CVRP Implementation Manual updated, and program changes implemented.	January 2021
CVRP Implementation Manual updated, and program changes implemented.	April 2021
CVRP Implementation Manual updated, and program changes implemented.	July 2021

^{*}This timeline may be changed, and Implementation Manual updated at CARB's sole discretion.

Information about CVRP is available to the public and other interested parties via the CVRP website. The CVRP website, <u>CleanVehicleRebate.org</u>, is operated and maintained by the Administrator, and includes an up-to-date list of eligible vehicles, rebate amounts for each vehicle, online rebate applications, all supporting documentation and forms applicable to CVRP, a real-time running total of available funds remaining in the program, and the amount of rebates approved and issued by vehicle type. This website allows the program to be "user-friendly" while providing project transparency.

II. VEHICLE ELIGIBILITY

A. Vehicle Categories

This section discusses the categories of vehicles eligible for grant funding under CVRP and the specific criteria that a vehicle model must meet to be considered eligible.

Aftermarket PHEV and BEV conversions are not eligible for CVRP funding. Vehicle models will be approved by CARB on a model-year basis and placed on a List of Eligible Vehicle Models for rebates. A continuously updated list of eligible vehicles and rebate amounts will be maintained on the designated CVRP website. Vehicle manufacturers must submit a Vehicle Eligibility Application to CARB to have their vehicles considered for rebate eligibility. The vehicle manufacturer is responsible for providing all the required documentation described on the application. CARB will coordinate with vehicle manufacturers to request any additional documentation needed for eligibility determinations. CARB is responsible for providing the Administrator the current List of Eligible Vehicle Models and the corresponding rebate amounts.

Three major categories of vehicles are eligible for grant funding under CVRP:

(1) light-duty zero-emission vehicles, (2) light-duty plug-in hybrid electric vehicles, and (3) zero-emission motorcycles.

1. Light-Duty Zero-Emission Vehicles (ZEVs)

Vehicles in the ZEV category include electric-drive, all-battery electric vehicles (BEVs) and fuel-cell electric vehicles (FCEVs) up to 8,500 pounds gross vehicle weight rating (GVWR). For the purposes of CVRP, ZEVs are categorized as defined in the California Zero-Emission Vehicle Regulation Sections 1962 and 1962.1, Title 13, California Code of Regulations (CCR). The range-extended battery electric vehicle (BEVx) is a regulatory vehicle category that was approved by the Board in January 2012 and included as a zero-emission vehicle type for CVRP in June 2012 as part of the FY 2012-13 AQIP Funding Plan approval.

2. Light-Duty Plug-in Hybrid Electric Vehicles (PHEVs)

PHEVs are hybrid electric vehicles that have zero-emission vehicle range

capability, an on-board electrical energy storage device, and an on-board charger, and are rechargeable from an external connection to an off-board electrical source. Rebate-eligible PHEVs include only those meeting Super Ultra Low Emission Vehicle (SULEV) tailpipe-emission standards, have a 15-year, 150,000 mile warranty on emission-control components, and have zero evaporative emissions from their fuel systems. All eligible PHEVs must have greater than or equal to 30 miles EPA range on electricity alone.

3. Zero-Emission Motorcycles (ZEMs)

Vehicles in the ZEM category include zero-emission vehicles designed to travel on three wheels and two-wheel electric motorcycles meeting the provisions of CVC Section 400 and the ZEM evaluation procedures.

B. Vehicle Eligibility Criteria

Vehicles must meet the following criteria to be eligible for a rebate:

Have a base Manufacturer Suggested Retail Price (MSRP) of \$60,000 or less:

With the exception of fuel-cell electric vehicles, all vehicles must have a base MSRP cap of \$60,000 or less.

Be new:

With the exception of vehicles described in Section 2(i)(ii), the vehicle must be a new vehicle as defined in CVC Section 430.¹ The Original Equipment Manufacturer (OEM) or its authorized licensee must manufacture the vehicle. Vehicles considered new vehicles solely for determination of compliance with state emissions standards pursuant to Health and Safety Code, Article 1.5, Prohibited Transactions, (Sections 43150-43156) and CVC Section 4000.2, Registration of Out-of-State Vehicles) are not eligible vehicles. The vehicle must have an odometer reading of fewer than 7,500 miles at the time of purchase/lease. Third-party leases are considered previously owned vehicles.

If the vehicle is not new, is pre-owned, has been re-leased, or has been transferred into California after previously having been registered out-of- state, the vehicle is not eligible for a rebate through CVRP. If the required supporting documentation does not satisfactorily prove that the vehicle is new, other documentation may be requested to satisfy this requirement, at the Administrator's discretion. Vehicles previously used as dealership floor models and test drive vehicles are eligible for the rebate only if the vehicles have not been previously registered. The Administrator will use specific procedures when processing rebate applications for

¹ Per section 430 of the California Vehicle Code, a "new vehicle" is a vehicle constructed entirely from new parts that have never been the subject of a retail sale, or registered with the California Department of Motor Vehicles, or registered with the appropriate agency or authority of any other state, District of Columbia, territory or possession of the United States, or foreign State, province, or country.

floor model, test drive, unwind and rollback vehicles. (See Attachment B for additional information).

Rollback and Unwind Vehicle Provision

A "rollback" occurs when a buyer purchases or leases a vehicle then returns it shortly after purchase/lease, or when a buyer's financing is disapproved. An "unwind" occurs when an Application for Registration of New Vehicle is completed, but the sale was not consummated, and the buyer never took delivery. Vehicles determined by the Administrator to be unrebated rollback or unwind vehicles will be eligible to receive a rebate. However, additional documentation from the dealership may be required. Floor model/test drive vehicles (dealer demos and executive dealer demos) that were previously registered are not eligible for the rebate.

• Be CARB approved/certified and purchased or leased in California:

The vehicle model must be certified by CARB as a new zero-emission or PHEV as defined in the California ZEV Regulation, Section 1962.1(d)(5)(A), Title 13, CCR for 2009 and subsequent model years. The manufacturer must also certify that the vehicle model complies with all applicable federal safety standards for new motor vehicles and new motor vehicle equipment issued by the National Highway Traffic Safety Administration (NHTSA). Federal Motor Vehicle Safety Standards are found in Title 49 of the Code of Federal Regulations (CFR) Part 571. If a written statement and documentation have been previously provided to CARB in the course of applying for the CARB certification of the vehicle model, no additional written statement is required. In addition, vehicles may not be purchased or leased outside of California. For the purposes of CVRP, this means that vehicles must have a California purchase or lease agreement and cannot be purchased/leased from an out of state dealership. Vehicles also cannot be delivered or received out-of-state.

Meet prescribed performance, emissions, and service thresholds:

- PHEVs must meet the Transitional Zero-Emission Vehicle definition in the California ZEV Regulation Section 1962.2(c) Title 13, CCR, including SULEV, evaporative emissions, onboard diagnostics, extended warranty, zeroemission Vehicle Miles Traveled (VMT), and advanced componentry Partial Zero-Emission Electric Vehicle (PZEV) allowance standards as defined in Section 1962.1(c). PHEVs must have greater than or equal to 30 miles of EPA range on electricity alone.
- **ZEMs** must meet the "Zero-Emission Motorcycle" definition in Section V. of this Implementation Manual, successfully complete the Zero-Emission Motorcycle Evaluation Procedure, have sealed batteries (if lead-acid), and be covered by a minimum level of after sales service as described below.
 - Successful completion of the Zero-Emission Motorcycle Evaluation Procedure means that a recognized third-party vehicle standards

- organization has evaluated ZEM using specific procedures and CARB has verified that ZEM meets the specified range and acceleration requirements.
- Each manufacturer must demonstrate to CARB that they have a program to
 offer convenient and time-sensitive warranty and maintenance service to the
 vehicle owner. An acceptable service program will have readily available
 parts, trained service technicians, and the ability to either send a technician
 to an owner's home or pick up and transport the vehicle to an authorized
 repair facility.

Warranty Provisions

The vehicle drive train, including applicable energy storage system or a battery pack, must be covered by a manufacturer warranty. Prior to approving a vehicle model for addition to the List of Eligible Vehicles, CARB may request that the manufacturer provide copies of representative vehicle and battery warranties and a description of the manufacturer's plans to provide warranty and routine vehicle service. Original warranty provisions must meet the following requirements:

- o **ZEVs** must have, at a minimum, a warranty of 36 months; the first 12 months of the coverage period shall be a full warranty. If the warranty for the remaining 24 months is prorated, the percentage of the battery pack's original value to be covered or refunded must be at least as high as the percentage of the prorated coverage period still remaining. For the purpose of this computation, the age of the battery pack must be expressed in increments no larger than three months.
- o **PHEVs** must meet the extended warranty requirements applicable to PZEVs as described in Section 1962.1(c)(2)(D), Title 13, CCR.
- o **ZEMs** must have, at a minimum, a warranty of 24 months. At least four months of the first 12 months of the coverage period shall be a full warranty; the remainder of the first 12 months and all of the second 12 months of the coverage period may be covered under optional (available for purchase) extended warranties and may be prorated. If the extended warranty is prorated, the percentage of the battery pack's original value to be covered or refunded must be at least as high as the percentage of the prorated coverage period remaining. For this computation, the age of the battery pack must be expressed in intervals no larger than three months. Alternatively, a manufacturer may cover 50 percent of the original value of the battery pack for the full period of the extended warranty.

C. Development of List of Eligible Vehicle Models

The CVRP List of Eligible Vehicle Models will be periodically updated as manufacturers submit applications and vehicle models are approved. In order for a vehicle to be eligible for a rebate, the vehicle manufacturer must submit to CARB the Vehicle Eligibility Application and all supporting documentation. CARB will work

with the vehicle manufacturer to ensure that all the required documentation is received and request any additional information needed to make an eligibility determination. If the vehicle meets the eligibility requirements set forth in Section II.(B.) of this Implementation Manual, then CARB will add the vehicle to the List of Eligible Vehicle Models, calculate the rebate amount, and provide the updated list to the Administrator. Vehicles can only be rebated once the new model and model year is added to the List of Eligible Vehicle Models.

D. Eligibility Based on Income

Businesses are not subject to income verification or income requirements.

For the purposes of CVRP, an applicant's most recent federal tax return (as reflected on their Internal Revenue Service [IRS] tax transcript) or other proof of income documentation as determined by the Administrator may be used to help calculate gross annual income. CVRP considers an applicant's most recent federal tax return to be the one most recently required to be filed by the IRS. CVRP switches to requesting a new tax filing year for applications submitted the day after the federal income tax filing due date. For example, CVRP began requesting tax transcripts for tax year 2020 after the tax filing deadline in May 2021.

Note that these tax documents only reflect taxable income and not gross annual income (as defined by CARB). Since tax documents may not demonstrate the complete picture for gross annual income, other proof of income documentation may be requested.

If an applicant has filed their taxes for a tax year before CVRP switches to requesting it, the applicant may request that CVRP evaluate that tax year. For example, an applicant who had already filed their 2020 taxes in February of 2021 may request that CVRP evaluate their tax transcript for tax year 2020.

For the purposes of CVRP, gross income includes both taxable and nontaxable income sources. This includes, but is not limited to, the following: Wages, unemployment, workers' compensation, Social Security, Supplemental Security Income, public assistance, veterans' payments, survivor benefits, pension or retirement income, interest, dividends, rents, royalties, income from estates, trusts, educational assistance, alimony, child support, assistance from outside the household, and other miscellaneous sources.

For applications submitted using the 2020 tax year, the Administrator will review the following sections of an applicant's federal tax return as reflected on their IRS tax transcript to help determine gross annual income:

- On 2020 IRS Form 1040: Sum of lines 1–7. Line 9 is not used to calculate total gross income for the Clean Vehicle Rebate Project. and the following (if applicable),
- On 2020 IRS Form 1040 Schedule 1: Sum of lines 1-8.
 Note: If Line 8, "Other Income," is negative, then it will *not* be included as part

of CVRP's income calculation, unless an exception applies. If Line 8 on Schedule 1 is negative, then the corresponding "Statement" filed with your 1040 must be provided. CVRP will review documentation for possible exceptions. One such exception is the inclusion of a negative community property adjustment. Net operating losses carried over from previous years are not an exception.

In some situations, more documentation will be requested at the discretion of the Administrator if tax transcripts do not appear to reflect gross annual income as defined by the Implementation Manual. An example is when an applicant's gross annual income as reflected on recent taxes is less than the down payment of the vehicle to be rebated.

For applicants who have not filed a tax return, documentation will be required to calculate income. Examples of additional documentation that may be required includes W2s, bank statements, paystubs, etc. Filing an extension for the tax year being requested is not considered filing for the purposes of CVRP income calculations. In these cases, additional documentation will be requested to evaluate the applicant's income for that non-filing year.

Income Cap for Higher-Income Consumers

The maximum income eligibility levels to qualify for a rebate are as follows:

- \$150,000 for single filers (includes married filing separately)
- \$204,000 for head-of-household filers
- \$300,000 for joint filers (includes qualifying widow(er) with dependent child and married filing jointly)

The income cap applies to all eligible vehicle types except FCEVs.

For a vehicle purchased/leased on or after January 1, 2018, an applicant's participation in both the Clean Air Vehicle (CAV) Decal Program (decals which allows single occupancy use of high-occupancy vehicle or carpool lanes) and CVRP is based upon both the applicant's gross annual income and the vehicle type; see Table 2 below.

Table 2: Participating Eligibility for both CAV Decal Program and CVRP

Gross Annual Income	Vehicle Type		
	Battery or Plug-in Hybrid	Fuel-Cell Electric Vehicle	
AT or ABOVE:		Clean Air Vehicle Program	
• \$150,000 for single filers	Clean Air Vehicle	OR	
\$204,000 for head-of- household	Program ONLY	Clean Vehicle Rebate Project (New owner has 60 days from	
• \$300,000 for joint filers		date of purchase/lease to choose between the two programs.)	
UNDER:	Clean Air Vehicle Program	Clean Air Vehicle Program	
• \$150,000 for single filers,	AND	AND	
\$204,000 for head-of- household	Clean Vehicle Rebate Project	Clean Vehicle Rebate Project	
• \$300,000 for joint filers			

In other words, for higher-income consumers that purchase or lease a BEV or PHEV that do not qualify for a CVRP rebate, your qualification for the Clean Air Decal should be unaffected. Higher-income consumers that purchase or lease a FCEV, and thus, are currently exempt from the income caps listed above, will not receive a rebate if they have received a Clean Air Decal, and vice versa.

Increased Rebate Levels for Low- and Moderate-Income Consumers

With the exception of ZEMs, rebate amounts will be increased by \$2,500 per rebate for consumers with household incomes less than or equal to 400 percent of the federal poverty level. Applicants who are claimed as dependents are not eligible for increased rebates regardless of their income. Increased rebate amounts are available for FCEVs, BEVs, and PHEVs.

For the purposes of CVRP, a household includes all family members or other unrelated persons, including the rebate applicant, who reside together and/or share common living expenses. Income verification is completed for all members of the household ages 18 years and older. Roommates who do not have a lease separate from the applicant are considered part of the applicant's household.

The household size and gross annual household income that is reported on the application should reflect the income when the vehicle was purchased or leased. Income verification is based upon the information from an applicant's most recent

tax filing. We recognize that this may not always align with what is reported on the application, however this is the calculation that will be used to confirm eligibility in the program.

E. Vehicle Rebate Amounts for Individuals, Businesses, and Public Entities

CARB establishes a rebate amount for each eligible vehicle model up to the maximum rebate amount for that vehicle type. Specific rebate amounts for each eligible vehicle model will be included in the List of Eligible Vehicle Models and available on the project website. Table 3 summarizes the maximum per vehicle rebate amount:

Table 3: CVRP Maximum Rebate Amounts

			Vehicle Type			
	Filing Status	Gross Annual Income Level	FCEV	BEV	PHEV	ZEM
Increased Rebates for Low/Moderate Income	Gross annual household income ≤ 400 percent of the federal poverty level* (FPL)		\$7,000	\$4,500	\$3,500	\$750
Standard Rebates	Individual Head-of- Household Joint	400% of FPL* to \$150K 400% of FPL* to \$204K 400% of FPL* to \$300K	\$4,500	\$2,000	\$1,000	\$750
Increased Rebates for Public Fleet Vehicles in Disadvantaged Communities Vehicles must be domiciled at a facility within the boundaries of a ZIP code containing at least one underserved community** census tract		\$7,000	\$4,500	\$3,500	Not Eligible	
Income Cap	Individual Head-of- Household Joint	> \$150K > \$204K > \$300K	\$4,500		Not E	ligible

^{*} Federal poverty level is updated annually, usually in the first calendar quarter of the year. CVRP applies the update on the second Wednesday in July of that year to all applications received on or after that date. The current levels can be found at https://aspe.hhs.gov/poverty-guidelines.

The CVRP rebate is not taxable income, and the Administrator does not issue a 1099 for your rebate. The Administrator cannot offer tax advice of any kind. If you have tax related questions, please consult with your individual tax advisor.

^{**} Disadvantaged community census tracts are identified by CalEPA and these maps are available at https://ww3.arb.ca.gov/cc/capandtrade/auctionproceeds/communityinvestments.htm and https://calepa.ca.gov/envjustice/ghginvest/

F. Combining Vehicle Rebates with Other Incentives

Participation in CVRP does not preclude a vehicle purchaser or lessee from combining CVRP rebates with most other incentive opportunities. Rebates could be combined with federal, state, or local agency incentives as well as Administrator match funding, if available, to help further buy-down an eligible vehicle's cost.

AB544 Exclusion - The California Air Decal Program that issues high-occupancy vehicle (HOV) decals, also known as the Clean-Air Vehicle (CAV) decal, cannot be combined with the CVRP rebate unless the income restrictions for tax returns fall below \$150,000 for a single person, \$204,000 for a head-of-household, and \$300,000 for a joint tax return. See Section II.(D) for additional information.

G. Reduced Ownership Period Provisions: Rental and Car Share Fleets

Rental and car share fleets provide a unique opportunity for introducing eligible vehicles to a large consumer base. Because vehicles are typically circulated out of the fleets in less than the 30-month ownership/lease period required under CVRP, provisions are warranted to allow these vehicles to be rebated. Rental and car share vehicles are rebate-eligible if retained in California for a minimum of one year (twelve consecutive months) but fewer than 30 months. Vehicles must be available for rent from a California rental location for the minimum twelve consecutive month term. Please note: Public fleets are not eligible for the reduced-ownership provision. Rental fleets and car share fleets are subject to a limit of 20 rebated vehicles per calendar year. See Section II.(H.) for more detailed information regarding the maximum number of rebates per entity.

Vehicles rebated under the reduced-ownership provision for rental and car share fleets are eligible for the rebate amounts identified in Table 4. Rental or car share fleets that own and operate vehicles in California for a minimum of 30 months are eligible for the vehicle's maximum rebate amount identified in Table 3.

Table 4: Rebate Amounts for Rental and Car Share Fleets Under the Reduced Ownership Provision

Vehicle Type	Maximum Rebate Amount Under Reduced Ownership
Fuel-Cell Electric Vehicle	\$1,800
All-Battery or Range-Extended Electric Vehicle	\$800
Plug-in Hybrid Electric Vehicle	\$400
Zero-Emission Motorcycle	Not Eligible

H. Maximum Rebates per Entity

Individual and business applicants are not eligible to receive more than one CVRP rebate either via direct purchase and/or lease as of December 3, 2019. Applicants who have not already met their rebate limit prior to December 3, 2019, will be eligible for one additional rebate. Those who have already met their two-rebate limit will remain ineligible for an additional rebate. Traditional rental and car share fleets, as defined in Section V., are subject to limits of 20 rebates per calendar year. Public fleets are limited to 30 rebates per calendar year. Table 5 summarizes the maximum number of rebates per entity: See Table 5 below for summary of the maximum number of rebates per entity.

Table 5: Maximum Number of Rebates per Entity

Consumer Type	Maximum Number of Rebates
Individual or Business	1 total*
Public Fleet	30 per calendar year
Rental Fleet	20 per calendar year
Car Share Fleet	20 per calendar year

^{*}Individuals or businesses that have met the rebate limit with a non-fuel cell vehicle may apply for one additional rebate for an eligible fuel cell vehicle.

Taxpayer Identification Number (TIN) Requirements

For the purposes of CVRP, vehicles under common ownership or entities that have fiduciary control of a fleet, including, but not limited to entities sharing a common Taxpayer Identification Number (TIN), are considered part of a single fleet even if they are part of different subsidiaries, divisions, or other organizational structure of a company, government agency, or other entity. All entities, other than individuals, are required to disclose their TIN at the time of rebate application. CARB or its designee may seek financial reimbursement and/or civil and criminal penalties from a vehicle purchaser/lessee for nondisclosure or inaccurate disclosure of its TIN or other information relating to common ownership or fiduciary control of the purchasing entity.

Unique Identifier for Individuals

All individuals are required to disclose their California driver's license number at the time of rebate application and to provide a legible copy of their California driver's license as part of the supporting documentation. This number is used to uniquely identify an individual and to enforce the maximum rebate limit for individuals as described in Table 5. CARB or its designee may seek financial reimbursement and/or civil and criminal penalties from a vehicle purchaser/lessee for nondisclosure or inaccurate disclosure of their California driver's license number. Individuals who

do not have a California driver's license will be required to provide an alternate unique identifier as approved by the Administrator.

I. Distribution of Rebates

Rebates will be distributed on a first-come, first-served basis contingent upon funding availability. Available rebate funds will be reserved by the Administrator following submission of an online application at the CVRP website or upon receipt of a mailed application. CVRP for public fleets applicants may scan and e-mail supporting documentation to publicfleets@energycenter.org. Applicants without Internet access can contact the Administrator to receive a rebate application by mail. After an application is accepted by the Administrator, the required supporting documentation (outlined in Section III.(C.)) must be submitted by the purchaser or lessee to the Administrator within 14 calendar days (if mailed, the submittal date will be determined by U.S. mail postmark). The supporting documentation should be scanned and submitted through the CVRP website. Applicants without Internet access may mail the supporting documentation to the Administrator: Center for Sustainable Energy, Clean Vehicle Rebate Project, 3980 Sherman Street, Suite 170, San Diego, CA 92110.

Ownership of the vehicle will be demonstrated by providing documentation as approved by the Administrator. With the exception of vehicles purchased/leased under the special provisions of Section II.(G.), owned and leased vehicles must be operated and registered in California for a minimum of 30 consecutive months from the purchase or lease date (see Section III.(A.) for more information).

For all rebates issued, the rebate for an eligible vehicle will be issued to the qualified recipient in a single allotment. The distribution of this rebate will be made within 90 calendar days of application approval, contingent upon availability of funds. Rebate checks must be cashed within six months of the date on the check. Checks not cashed within this timeframe will be cancelled, and the rebate amount returned to the project.

With the exception of the Rebate Now pilot program, applicants must begin the rebate process after the purchase or lease of an eligible vehicle.

<u>Pre-Purchase Applications (Rebate Now Pilot Program only)</u>

Prior to the purchase/lease of an eligible vehicle, an applicant can submit an application to get preapproved for a rebate. After getting preapproved, the applicant will have 14 calendar days to complete the purchase or lease of their eligible new vehicle and submit the required supporting documentation. The applicant will have a one-time option to extend their preapproval for an additional 14 calendar days beyond the initial expiration date. This option will be presented to the applicant via email if their rebate has not been claimed after ten calendar days. The applicant will have the opportunity to log in to their account and claim their extension. If the rebate has not been claimed before the expiration date, the rebate will expire, the reserved

funds will be released to the program and the applicant will have to reapply for a standard rebate.

Once an applicant has been preapproved, they have the discretion to choose whether to apply the rebate to the price of their purchase/lease at a participating dealership or receive the rebate by check. Participating dealerships are subject to change without notice. See the CVRP website for an updated list: https://cleanvehiclerebate.org/eng/ev/dealers

Applications Submitted Post-Purchase

The purchaser or lessee must submit a rebate application within three months after the date of purchase/lease to be eligible for a rebate. Note: While an applicant has three months after purchasing or leasing a vehicle to submit their application, eligibility for the program is determined by the Implementation Manual and Terms and Conditions in place at the time an application is submitted.

For the purposes of CVRP, the date of purchase is the day of purchase or date the lease commences. A purchase/lease is deemed completed when the purchaser/lessee of the vehicle has executed and signed a purchase/lease contract.

For Tesla and other vehicles ordered without a standard purchase/lease agreement, the date of first registration with the California DMV will be considered the date of purchase or lease. Applicants submitting an application post-purchase/lease must have taken delivery of their vehicle before submitting an application.

Applications received prior to the date of purchase/lease as stated above will be cancelled, and applicants will need to reapply. Eligibility will be reviewed based on the Terms and Conditions in place at the time a new application is submitted. Extensions will not be granted.

J. Waiting List

CARB will review the progress of CVRP as well as development of the Funding Plan to determine if a waiting list is necessary and appropriate. If necessary, CARB will coordinate the development of a waiting list with the Administrator. Notification will be provided on the CVRP website. Applicants on the CVRP rebate waitlist understand and agree that an application placed on a waitlist may be subject to new Terms and Conditions and new CVRP Implementation Manual requirements should funding become available. As a result, there is no guarantee that you will be eligible for a rebate.

III. VEHICLE PURCHASER OR LESSEE DUTIES AND REQUIREMENTS

A. Vehicle Purchaser or Lessee

The vehicle purchaser or lessee is responsible for submitting the rebate application

and providing all required documentation to the Administrator when applying post-purchase/lease or self-claiming a preapproved rebate. If contacted by the Administrator to correct or clarify submitted information, applicants must provide requested information within the timeline given. Except for CVRP Rebate Now rebates claimed by a participating dealership, rebates may not be assigned to a vehicle seller or lessor; eligible purchasers or lessees must accept the rebate directly. To receive a CVRP rebate, a vehicle purchaser or lessee must fulfill the following requirements:

- Be an individual, business or government, or public entity that is based in California or has a California-based affiliate at the time the rebated vehicle is purchased or leased and meet income eligibility requirements at the time of application. The entity applying for a rebate must be the same entity listed on the purchase/lease agreement and the original vehicle registration. For CVRP Rebate Now applicants, the applicant must be the purchaser/lessee. Note: A trust is not considered a business. Any vehicle purchased/leased through a trust will be processed as an individual application and the individual submitting the application on behalf of the trust is subject to income requirements.
 Documentation linking the individual to the trust will be required.
- Consumers must be California residents at the time of vehicle purchase/lease. All
 businesses must be licensed to operate in California. Active-duty military
 members stationed in California, but with permanent residency in another state
 are eligible to apply and current military orders may be accepted in lieu of other
 proof of residence documentation.
 - o Non-California public entities (e.g., federal, international) are not eligible to participate in CVRP for public fleets.
- Purchase or lease a new, eligible vehicle as specified in Section II. of this Implementation Manual. The original lease must be a minimum lease term of 30 months. Lease extensions and lease buyouts are not eligible for a rebate.
 - Eligible vehicles may not be purchased, leased, or delivered out of state.
 Purchases/leases must be made via a California purchase or lease contract.
 Vehicles ordered online and delivered outside of California are not eligible. The seller's/lessor's address as reflected on the purchase or lease agreement must be in California.
- When submitting a rebate application post-purchase/lease, be a purchaser or lessee of a new, eligible vehicle and submit a CVRP application within three months of the vehicle purchase or lease date and prior to exhaustion of available rebate funds.
- Purchase or lease an eligible vehicle. A vehicle obtained as a gift or a prize is not eligible for a rebate.

- o If applying the preapproved rebate to the price of your vehicle, purchase/lease at a currently participating dealership. The Administrator will transfer the entirety of rebate funds to that dealership. The dealership will then complete the submission of the required documents, including a complete copy of the purchase/lease agreement and the registration paperwork.
- Retain ownership of the vehicle in California for a minimum of 30 consecutive
 months immediately after the vehicle purchase or lease date. (Only rental and car
 share vehicles are eligible for a reduced ownership provision if retained in
 California for a minimum of twelve consecutive months but fewer than 30
 consecutive months). Entities that apply under the terms of an open-ended lease
 agreement must clearly demonstrate a 30-month lease term minimum in their
 master lease agreement regardless of delivery dates and expiration dates that
 may exist.
 - o Rebate recipients who do not retain the eligible vehicle for the full 30-month ownership or lease period will be required to reimburse CARB all or part of the original rebate amount. See Section III.(D.). Vehicle purchasers or lessees are required to notify the Administrator, to arrange for early termination of vehicle ownership in advance of intent to sell, return, or terminate a lease prior to the required 30-month ownership period, by calling (866) 984-2532 or by emailing cvrp@energycenter.org for general program applicants or publicfleets@energycenter.org for Public Fleet applicants.

o Public fleet rebate recipients

- Must notify the Administrator within six months of any change in vehicle domicile location occurring during the required 30-month ownership term. If vehicles are moved to ineligible locations, a partial return of rebate funds may be required.
- The increased incentive must own and operate an eligible vehicle for the required 30-month ownership term. The vehicle must be domiciled at a facility within the boundaries of a disadvantaged community census tract, (an eligibility map is provided on the CVRP for public fleets webpage, https://CleanVehicleRebate.org/eng/fleet.
- Register the new vehicle with the California DMV for a minimum of 30 consecutive months from the original purchase or lease date for use in California. The registration must be issued in the same name that the vehicle is purchased/leased under. CVRP Rebate Now applicants must be the first registered owner of the vehicle. Any government owned vehicle not registered with the California DMV is still required to operate within California for 30 consecutive months immediately after the vehicle purchase or lease date. Rental and car share purchasers or lessees must register the vehicle with the California DMV and operate the vehicle for a minimum of 12 consecutive months after vehicle purchase or lease date under the reduced-ownership provision or for at

least 30 months in order to receive full rebate amounts. Planned non-operation (PNO) registrations are not acceptable. Vehicles that have PNO registrations are not eligible for the rebate.

- Submit the signed application form and all required supporting documentation within 14 calendar days of application submittal as specified in Section III.(C.) of this Implementation Manual. For CVRP Rebate Now applicants, this timeframe applies both when initially submitting your application and again for submission of the remaining documentation after the vehicle has been purchased/leased if choosing to self-claim the rebate funds. Notices will be sent via email and it is the applicant's responsibility to ensure their email address is accurate and that it allows emails to be received from CVRP. Applicants are responsible for checking their emails related to CVRP. Applicants with applications that cancel because required supporting documentation was not submitted within the required timeframe will need to reapply. Eligibility will be reviewed based on the Terms and Conditions in place at the time a new application is submitted. Extensions will not be granted.
 - o CVRP for public fleet applications that submit a "pre-acquisition" application and will not acquire their vehicles within 14 calendar days, must submit proof of intent to purchase/lease within this timeframe. See Section III.(C.) for acceptable forms of proof of intent to purchase/lease. These applicants then have 18-months to purchase/lease their vehicles, and the remaining supporting documentation must be submitted within 14 calendar days of the lease/purchase.
- For public fleets rebate recipients: Submit annual vehicle usage reports to the Administrator at <u>publicfleets@energycenter.org</u> for all rebated vehicles for a period of at least 30 months. Required data may include but is not limited to mileage reporting, annual fuel use by fuel type and percentage of operation within underserved communities.
- Not make or allow any modifications to the vehicle's emissions control systems, hardware, software calibrations, or hybrid system (Violation CVC 27156).
- Commit that any emission reductions generated by the purchased/leased vehicle
 will not be used as marketable emission reduction credits, to offset any emission
 reduction obligation of any person or entity, or to generate a compliance
 extension or extra credit for determining regulatory compliance.
- Be available for follow-up inspection if requested by the Administrator, CARB, or CARB's designee for the purposes of project oversight and accountability.
- Rebate checks must be cashed within six months of the date on the check.
 Checks not cashed within this timeframe will be cancelled and the rebate amount returned to the project.

The vehicle purchaser or lessee is responsible for ensuring the accuracy of the information on all rebate applications and required documentation submitted to the Administrator. Please contact the Administrator immediately if there is a mistake on your application form. Applicants who submit an application form with an incorrect applicant name will need to reapply. Eligibility will be reviewed based on the Terms and Conditions in place at the time a new application is submitted. Extensions will not be granted.

Submission of false information on any required documents may be considered a criminal offense and is punishable under penalty of perjury under the laws of the State of California. CARB or its designee may recoup the CVRP funds that were received based upon misinformation or fraud, or for which the dealership, manufacturer, or vehicle purchaser or lessee is in significant or continual noncompliance with this Implementation Manual or State law. If an applicant is found to provide misinformation or fraudulent documents, CARB or its designee reserves the right to forward applicant or rebate recipient information to the Franchise Tax Board or other appropriate agency. Applicants and rebate recipients should also be aware that the California False Claims Act permits the Attorney General to bring a civil law enforcement action to recover treble damages and civil penalties against any person who knowingly makes or uses a false statement or document to either obtain money or property from the State or avoid paying or transmitting money or property to the State. CARB also retains the authority to prohibit any entity from participating in CVRP due to noncompliance with project requirements or fraud which includes attempted fraud.

During the application process, applicants should provide to the Administrator all information necessary for the assessment of their applications. Applicants whose rebate applications have been approved, cancelled, or denied by the Administrator may request a case evaluation within ten calendar days of the date of approval/cancellation/denial. The letter must set forth all facts that form the basis for the case evaluation request. If the only basis for a case evaluation request is that the applicant disagrees with the policies set forth in the CVRP Terms and Conditions and/or the Implementation Manual, then there is no basis for a case evaluation request, the case evaluation will be closed, and the Administrator's original decision will stand. A formal letter requesting a case evaluation must be postmarked within ten calendar days of application approval/cancellation/denial and addressed to the following:

CVRP Case Evaluations

MSCD 5th Floor

1001 I St., P.O. Box 2815

Sacramento, CA 95812

During a case evaluation, CARB staff seek to determine whether or not the

Administrator's decision comports with the CVRP Terms and Conditions and the Implementation Manual. Case evaluations are initially conducted by CARB staff that support CVRP but are not involved in day-to-day decisions related to CVRP. Staff may elevate evaluations raising novel questions or precedential matters to independent reviewers in CARB's legal office or executive management as needed. In most cases, it is necessary for CARB staff to communicate with the Administrator regarding case evaluations to ensure technical and administrative accuracy, perform adequate review, clarify understanding of complex cases, and, when applicable, ensure that the Administrator is prepared to implement CARB's decision. Depending upon scope and complexity, some case evaluations can take several months to complete. Case evaluation decisions are final.

B. Research Participation

CARB reserves the right to request participation from rebate recipients in ongoing research efforts that support the CVRP and AQIP goals as well as CARB Research Division efforts. The Administrator shall administer vehicle owner surveys to rebate recipients to collect data and other information pertaining to CVRP-eligible vehicle ownership. CARB will coordinate with the Administrator to identify survey parameters and determine the most effective mechanism for obtaining information.

C. Supporting Documentation

After submitting a rebate application, if the purchaser or lessee does not submit the required supporting documentation within the specified 14 calendar days, the funds will be released back to the project and the purchaser or lessee will be required to submit a new rebate application. For CVRP Rebate Now applicants claiming the rebate directly, required supporting documentation for the vehicle must be submitted within 14 calendar days of rebate claim. Notices will be sent via email and it is the applicant's responsibility to ensure their email address is accurate and allows emails from CVRP. Applicants are responsible for checking their emails related to CVRP.

The applicant will have a one-time option to extend their preapproval for an additional 14 calendar days beyond the initial expiration date. This option will be presented to the applicant via email if their rebate has not been claimed after 10 calendar days. The applicant will have the opportunity to log in to their account and claim their extension. If the rebate has not been claimed before the expiration date, the rebate will expire, the Administrator will release the reserved rebate funds back to CVRP, and you will have to submit a new application. Any new application will go through the regular application process and your eligibility will be subject to the Terms and Conditions, Implementation Manual, and fund availability in place at the time of your new application. No further extensions will be granted.

The supporting documentation should be scanned and submitted securely through the CVRP website. Applicants without Internet access may mail the supporting documentation to the Project Administrator: Center for Sustainable Energy, Clean Vehicle Rebate Project, 3980 Sherman Street, Suite 170, San Diego, CA 92110. If mailed, submittal date will be determined by U.S. mail postmark. For security purposes, supporting documents that are sent on removable media (flash drives, CDs, DVDs, etc.) will not be accepted. Due to security and privacy concerns, we strongly encourage applicants to submit supporting documentation via our secure CVRP website.

Applicants may email their supporting documentation to cvrp@energycenter.org with the understanding that they accept all risk associated with emailing sensitive documents. CVRP for public fleets applicants may scan and e-mail supporting documentation to publicfleets@energycenter.org. Note: Emails sent with Zip files are blocked and the Administrator will not receive your supporting documentation.

The Administrator will select a subset of applications for income verification. Failure to provide documentation for income verification will result in the application being cancelled and no rebate issued. The Administrator reserves the right to select an application for income verification at any time during the application process.

Once the Administrator has verified the documentation meets program requirements, a rebate check will be issued to the vehicle purchaser or lessee.

Required documentation will include, at a minimum, the following:

- For online applicants, a scanned copy of the submitted application signed by the vehicle purchaser, lessee, or authorized representative. For applicants who request a paper application form, a complete application with signature and date. Contact the Administrator immediately if there is a mistake on your application form. Applicants who submit an application form with an incorrect applicant name will need to reapply. Eligibility will be reviewed based on the Terms and Conditions and Implementation Manual in place at the time a new application is submitted. Extensions will not be granted.
- Proof of temporary or permanent vehicle registration for the vehicle listed in the application. For CVRP Rebate Now applicants, this will be required after vehicle purchase/lease. Public Fleet applications must also fulfill this requirement by providing registration documentation as outlined in section III.(C.). The applicant's name must be on the registration, and the registration must be current (not expired). Other acceptable forms of proof of registration include the following:
 - A copy of the Application for Registration submitted by the dealer to the DMV if submitted within one year of purchase/lease.
 - A copy of a temporary operating permit if accompanied by a receipt of payment for DMV registration fees.
 - Local, state, and federal agencies and entities may submit other documents with the prior approval of the Administrator.

Unacceptable forms of proof of registration include, but are not limited to, the following:

- A DMV file copy
- An expired registration
- A PNO registration
- A full, complete, and legible copy of the purchase or lease contract with all pages included. A complete contract is executed and signed. It includes an itemization of credits, discounts, and incentives received, if applicable, and all information needed to process the application. The applicant's name must be on the purchase or lease contract. For CVRP Rebate Now applicants, this will be required after vehicle purchase or lease.
- For individuals, a legible copy of their current (not expired) California driver's license. This is used to uniquely identify the applicant, prove California residency, and enforce the maximum rebate limit for individuals (see Section 8, Table 5).
 - o Individuals who do not have a California driver's license will be required to provide a legible copy of a current alternate unique identifier as approved by the Administrator. They must also provide proof of California residency in the form of a utility or cable bill from within the last three months, a copy of the current DMV registration of another vehicle in the name of the purchaser or lessee (Note: PNO is not acceptable to meet this requirement), a notarized residential rental agreement that is signed and dated by both lessee and lessor, or other valid form of California residency as approved by CARB.
- For businesses, a copy of the formation document filed with the California secretary of state, California business license, California business tax paid certificate, or other documentation as approved by the Administrator. Sole proprietorships and DBA's (Doing Business As; also, called fictitious business name, assumed business name, or trade name) cannot apply as a business and must instead apply as an individual. Documentation linking the individual to the DBA will be required.
- For ZEMs, evidence of maintenance free batteries (and sealed if lead-acid), and a 24-month warranty.
- Applicants selected for income verification must submit IRS Form4506-C, Request for Transcript of Tax Return as proof of income, regardless of filing status or dependency. Alternate proof of income, such as a transcript obtained by the applicant directly from the IRS, may be submitted as approved by the Administrator. In some situations, more documentation will be requested at the discretion of the Administrator if tax transcripts do not appear to reflect gross

annual income.

- o For applicants selected for income verification and whose most recent tax year transcripts are not available, additional documentation will be required to verify compliance with current income requirements. An IRS Form 4506-C will be used to confirm non-filing for the most recent tax year and to request the tax return transcript for the year previous to the most recent tax year. This transcript will be used as an income benchmark. At that time additional supporting documents will be required to create a complete financial picture for the most recent tax year.
- Additional documents may include but are not limited to W2s, bank account statements, business bank account statements, paystubs, brokerage account statements and/or summary of benefits.
- Increased rebate applicants selected for income verification must submit:
 - One completed <u>Household Summary Form</u> that reflects the **current** household size
 - A completed <u>IRS Form 4506-C</u> for **every** household member age 18 and older currently living in the household, regardless of filing status or dependency

Note: Additional documentation may be requested to help provide complete details on income and household size

If an applicant participates in one or more of the public assistance programs on CVRP's <u>Categorical Eligibility list</u>, they may also submit documentation confirming their current participation for consideration by the Administrator. Note that depending on the program, documentation required may vary.

- Required documentation for public fleet *pre-acquisition* reservations will also include the following:
 - A CVRP for public fleet pre-acquisition application form signed by an authorized representative of applicant agency
 - o If the vehicle has not been ordered and/or paid for: an official agency vehicle acquisition plan including specified eligible vehicles and/or a resolution from the applicant's governing body (i.e. City Council or County Board of Supervisors), or other documentation signed by a duly authorized official with authority to make financial decisions, authorizing the submittal of the application. Documentation must:
 - Indicate the planned vehicle domicile location to confirm that the disadvantaged community eligibility criteria will be met.
 - For increased incentives, documentation must indicate the planned vehicle

domicile location to which the vehicle will be delivered.

 If the vehicle has been ordered and/or paid for by the acquiring agency: a complete copy of the purchase order, invoice or other documentation confirming the vendor has received the order and/or payment.

D. Vehicle Ownership Provision

With the exception of vehicles purchased or leased under the special provisions in Section II.e(G.), vehicle purchasers and lessees participating in CVRP are required to keep the vehicle and meet all applicable project requirements for a minimum 30-month period after the vehicle purchase or lease date.

If a manufacturer defect or other unforeseen circumstances require the replacement of a CVRP rebated vehicle with another vehicle of the same technology type (FCEV, BEV, PHEV, etc.) or upgrade (e.g., replace PHEV with BEV), the Administrator, in conjunction with CARB, has discretion to allow updated information to be provided with no return of CVRP rebate funds. To be considered, the replacement vehicle must be on the current list of eligible vehicles at the time the replacement is made or be the exact same vehicle that was originally rebated. Lease transfers or lease assumptions are not allowed.

Resale of a vehicle or return of a leased vehicle to a dealer may be allowed within this 30-month period if necessitated by unforeseen or unavoidable circumstances. To employ this provision, contact the Administrator to initiate this process. If the vehicle is resold or returned, the vehicle purchaser or lessee must refund promptly to the Administrator a prorated portion of their rebate, in an amount equivalent to the original rebate amount divided by 30 months and then multiplied by the number of months remaining in the original 30-month period (rounded to the nearest month):

(Original Rebate Amount ÷ 30 Months) x (30 – months since vehicle purchase or lease date)

The Administrator will follow specific procedures when managing vehicles that received a rebate at the time of original purchase or lease and have since been sold or returned to the dealer prior to the 30-month ownership commitment (see Attachment A).

Purchasers or lessees who must resell a vehicle or return a leased vehicle to a dealer due to unforeseen or unavoidable circumstances such as military relocation outside of California, or a totaled vehicle, may be exempt from returning the prorated rebate amount. Exemptions may be approved by CARB on a case-by-case basis.

CARB verifies vehicle ownership through periodic checks of Vehicle Identification Numbers (VINs) in the California DMV database. If a vehicle purchaser or lessee sells or returns the rebated vehicle to the dealer and does not receive prior

approval, CARB or its designee reserves the right to recoup CVRP funds from the original vehicle purchaser or lessee identified on the rebate form and may pursue other remedies available under the law for unauthorized early termination of vehicle ownership. If the Terms and Conditions of a previous application are not fulfilled, any/all new applications under the applicant's name are subject to a temporary hold. The hold will remain in effect until the previous application's Terms and Conditions have been met and/or funds are returned to the Administrator.

IV. CVRP REBATE NOW PARTICIPATING DEALERSHIP RESPONSIBILITES AND REQUIREMENTS

Dealerships participating in CVRP Rebate Now will apply a customer's preapproved CVRP rebate amount to the purchase or lease of an eligible vehicle. In return, the dealership may claim the rebate to be paid by the Administrator if all requirements are met. To participate in CVRP Rebate Now, a dealership will need to complete an application with the Administrator, agree to the dealership Terms and Conditions and provide accounting information in order to receive payment. To obtain this documentation, please contact the CVRP Dealership team at (866) 926-2877 or dealership@energycenter.org.

Dealerships will receive reimbursement on vehicles if they follow program guidelines as outlined in the Implementation Manual and Terms and Conditions when completing the sale.

A. Purchase/Lease Requirements

To receive rebate funds for an eligible vehicle, the following requirements in the purchase or lease agreement must be met.

- The name of the purchaser or lessee matches the name of the CVRP preapproved rebate holder.
- The correct rebate amount for the customer and vehicle is applied to the purchase or lease and clearly shown in line 6F of the 553-CA form or equivalent.
- o In case of lease, the lease term is 30 months or greater.
- o The agreement is complete, executed and signed.

B. Pricing

In addition to the customer's preapproved rebate amount, all other applicable discounts and incentives, such as manufacturer and dealer discounts, available to customers shall also be made available by the participating dealership. This in no way limits the dealership or the customer from further negotiations on the price of the vehicle. The dealership may grant additional negotiated discounts or incentives.

C. Applying the CVRP Rebate to the Contract

The full amount of the customer's preapproved amount must be clearly listed on the purchase/lease agreement. The Administrator must be able to determine that the customer received the full value of their preapproved rebate.

In the case of either a purchase or lease, the customer's full preapproved CVRP rebate amount for the vehicle shall be applied to the down payment of the vehicle.

D. Vehicle Eligibility

The rebate can only be applied to the sale or lease of CVRP eligible vehicles. Eligible vehicles must meet requirements that include, but are not limited to, the following:

- Be on the list of eligible vehicles located at: <u>CleanVehicleRebate.org/eligible-vehicles</u>.
- Be new as defined in the California Vehicle Code (CVC) Section 430 and manufactured by the original equipment manufacturer (OEM) or its authorized licensee. Vehicles considered new vehicles solely for determination of compliance with state emissions standards are not eligible.
- Be registered as new in California upon purchase or lease to the preapproved rebate applicant.
- o Have an odometer reading below 7,500 miles at the time of purchase or lease.

E. Registration Requirements

An Application for Registration of New Vehicle must be provided as proof of registration and must meet the following requirements.

- The registered owner name/lessee matches the name of the CVRP preapproved rebate holder.
- The form is complete and signed.

In cases of eligible rollbacks and unwinds, a Used Vehicle Dealer Notice/Temporary Identification may be submitted accompanied by the associated statement of facts, but the dealership must verify in advance that the vehicle has not been previously rebated. Additional documentation for the vehicle status as a rollback or unwind may be required. Failure to confirm the eligibility of an unwind or rollback may result in rebate funds not being disbursed to the dealership.

F. Steps Required for Application and Rebate Approval

Dealerships participating in CVRP Rebate Now must agree to follow the process below in providing rebates to preapproved CVRP applicants, and in both claiming and receiving those rebates.

- o Confirm the customer's preapproved rebate status and amount by:
 - Requesting the customer's CVRP application number.
 - Logging into the CVRP website at http://www.cleanvehiclerebate.org/dealer/login using the application number and other required login credentials.
 - Confirming the customer's application status is "Preapproved."
 - Confirming the Rebate Now applicant name matches the name of the customer
- After completing the above process, note the preapproved rebate amounts per vehicle type shown on the customer's online application page to be used in completing the sale.
- Prepare a purchase or lease agreement that meets all requirements n the "Vehicle Eligibility" and "Purchase/Lease Requirements" Sections D(1) – D(3).
- Ask for and receive the customer's verbal agreement to allow the dealership to claim the preapproved rebate amount.
- Once purchase/lease terms are finalized but before customer signature, click the "Claim Rebate" button on the online application page and agree to the Rebate Claim Terms and Conditions provided.
- Provide all vehicle information required on the online vehicle claim form.
- Within the timeline provided on the rebate claim confirmation page, submit legible copies of all required supporting documentation.
- If contacted by the program Administrator to correct or clarify submitted information, provide requested information within the timeline given.

G. Dealership Rebate Payment

To participate in CVRP Rebate Now, a dealership must provide Automated Clearing House (ACH) payment information to the program Administrator and agree to receive all rebate payments by ACH.

If the dealership rebate claim application meets all requirements, the CVRP program Administrator will pay the rebate amount to the dealership by ACH. ACH payments are initiated within ten calendar days of claim approval and are generally received by the dealership one to three days later.

H. Funding Availability

Rebate funds are reserved at the time of customer application for CVRP Rebate Now, and therefore funds are guaranteed for all preapproved rebates that meet the requirements outlined in Section IV.

If CVRP funds are depleted, consumers will be unable to submit new Rebate Now applications through the CVRP website until more funds are available. Only consumers with existing preapproved applications at the time that funds are depleted will be able to proceed with the preapproved rebate process at the dealership. During any period in which CVRP funds are depleted, dealerships will continue to follow the same process described in Section IV.(F.), "Steps Required for Application and Rebate Approval"; no additional validation will be required to ensure that funds have been reserved for Rebate Now applicants and are available for payment to the dealership.

I. Unwinds, Rollbacks, and Returns

In the event of an unwind, rollback, or return of a rebated vehicle, the dealership must notify the program Administrator by emailing cvrp@energycenter.org with details of the change in the status of the purchase or lease within three business days. If the rebate payment to the dealership for the vehicle has already been initiated, then the Administrator will provide instructions to repay the rebate funds. If the rebate payment has not yet been initiated, it will be cancelled since the purchase or lease agreement that the rebate was included in is no longer in effect.

J. Consumer-Claimed Rebates

Customers preapproved for CVRP rebates have the option to either allow the dealership to claim their rebate amount, as described above, or to claim the rebate funds and request check payment directly to the customer after purchase/lease. If a customer indicates to the dealership at any point in the sale process that they prefer to claim the rebate and receive the payment directly, the dealer shall not proceed with the rebate claim process.

K. Termination

The program Administrator may terminate a dealership's participation in CVRP Rebate Now if the dealership does not follow the program requirements described in the terms and conditions.

V. DEFINITIONS

"Battery Electric Vehicle (BEV)" means any vehicle that operates solely by use of a battery, or that is powered primarily through the use of an electric battery but uses a flywheel or capacitor that also stores energy to assist in vehicle operation.

"BEVx" means a vehicle powered predominantly by a zero-emission energy storage device, able to drive the vehicle for more than 75 all-electric miles, and also equipped with a backup auxiliary power unit (APU), which does not operate until the energy

storage device is fully depleted, and meeting requirements in subdivision 1962.1(d)(5)(G), Title 13, CCR Section 1962.1(i)(12).

- "Business" means an enterprise, organization, or association entered into for common purpose. Businesses include, but are not limited to, limited liability companies or partnerships, cooperatives, corporations, S corporations, not-for-profit and nonprofit organizations, associations, and investor owned utilities. Businesses are delineated by Taxpayer Identification Number (TIN). Vehicles owned by a business are considered part of a single business even if they are part of different subsidiaries, divisions, or other organizational structures. For the purposes of CVRP, franchises, divisions or subsidiaries doing business under a common name will be considered one entity, even if they do not share a TIN, at the discretion of the CARB. Sole proprietorships and DBA's (Doing Business As; also, called fictitious business name, assumed business name, or trade name) cannot apply as a business and must instead apply as an individual. Documentation linking the individual to the DBA will be required.
- "CARB-certified" means a vehicle that has been certified as a ZEV or a Transitional Zero Emission Vehicle and issued an Executive Order by CARB in accordance with the provisions of the California ZEV Regulation (Section 1962(e), Title 13, CCR).
- "Car share fleet" is a vehicle fleet solely composed of car sharing vehicles. These vehicles are under common ownership or fiduciary control, including, but not limited to, entities sharing a common Taxpayer Identification Number (TIN). For CVRP purposes, even if a car share fleet is composed of vehicles that are part of different subsidiaries or divisions of an organization, including but not limited to entities sharing a common TIN, it is considered a single fleet. The organization owning the rebated car sharing vehicles must own and operate the car sharing program and use the rebated vehicles exclusively for car sharing purposes.
- "Car sharing" means a model of vehicle rental where users can rent vehicles for short periods of time and users are members that have been preapproved to drive.
- "Consumer Claimed Rebates" are CVRP Rebate Now rebates for preapproved applicants that are claimed by the applicant after the purchase/lease of their eligible vehicle.
- **"CVRP Rebate Now"** is the option to get preapproved for a CVRP rebate prior to purchasing or leasing an eligible vehicle. Currently open to low-and moderate-income residents of San Diego County and the counties that make up the San Joaquin Valley.
- "Dealer Claimed Rebates" are CVRP Rebate Now rebates for preapproved applicants that are claimed by the dealership at the time of sale and applied to the applicant's purchase or lease.
- "Fleet" means vehicles under common ownership or fiduciary control, including, but not limited to, entities sharing a common Taxpayer Identification Number (TIN). Vehicles are considered part of a single fleet even if they are part of different

subsidiaries, divisions, or other organizational structures of a company, government agency, or other entity.

"Floor Model/Test Drive Vehicle" is provided by original equipment manufacturers to car dealerships for the purpose of test drives and other customer interactions. Also referred to as a dealer demo. California dealerships may temporarily operate a floor model or test drive vehicle on public roads with "dealer" license plates for the purpose of test drives. Use of floor model or test drive vehicles on public roads with "dealer" license plates does not require vehicle registration with the California Department of Motor Vehicles (DMV).

"Fuel-Cell Electric Vehicle (FCEV)" means a vehicle that is powered by a group of individual fuel cells, known as a fuel-cell stack. The stack is designed to contain enough cells to provide the necessary power for the automotive application. A fuel-cell stack produces power as long as fuel is available, similar to a conventional engine, but does so electrochemically rather than with combustion. The electricity generated by the fuel-cell stack powers the electric motor that propels the vehicle.

"Gross annual income" is determined by the amount reported on the applicant's federal tax return as reflected on their IRS tax transcript. Please note: Since tax documents may not demonstrate all income as defined by CVRP, other proof of income documentation may be requested.

Gross annual income includes both taxable and nontaxable income sources. This includes, but is not limited to, the following: wages, unemployment, workers' compensation, Social Security, Supplemental Security Income, public assistance, veterans' payments, survivor benefits, pension or retirement income, interest, dividends, rents, royalties, income from estates, trusts, educational assistance, alimony, child support, assistance from outside the household, and other miscellaneous sources.

For applications submitted using the 2019 tax year, the Administrator will review the following sections of an applicant's federal tax return as reflected on their IRS tax transcript to help determine gross annual income:

- On 2020 IRS Form 1040: Sum of lines 1–7. Line 9 is not used to calculate total gross income for the Clean Vehicle Rebate Project. and (if applicable),
- On 2020 IRS Form 1040 Schedule 1: Sum of lines 1-8. Note: If Line 8, "Other Income," is negative, then it will *not* be included as part of CVRP's income calculation, unless an exception applies. If Line 8 on Schedule 1 is negative, then the corresponding "Statement" filed with your 1040 must be provided. CVRP will review documentation for possible exceptions. One such exception is the inclusion of a negative community property adjustment. Net operating losses carried over from previous years are not an exception.

"Gross annual household income" includes the gross annual income of the

applicant and all other individuals in the household, ages 18 years and older, whether they are related to the rebate applicant or not.

- "Gross Vehicle Weight Rating (GVWR)" means the vehicle weight described on the original manufacturer Line Setting Ticket provided to the vehicle dealer.
- "Household" includes all family members or other unrelated persons, including the rebate applicant, who reside together and/or share common living expenses.
- "Income Cap" the maximum income allowed, as defined by Gross Annual Income, to be eligible for CVRP. See Section (B)(4) "Eligibility Based on Income" for details.
- "New Vehicle" a vehicle constructed entirely from new parts that have never been the subject of a retail sale, or registered with the California Department of Motor Vehicles, or registered with the appropriate agency or authority of any other state, District of Columbia, territory or possession of the United States, or foreign State, province, or country.
- "Original Equipment Manufacturer (OEM)" is the company that produces the parts and equipment for the vehicles. For the purposes of CVRP, vehicles must be new as defined in the California Vehicle Code (CVC) Section 430 and manufactured by the OEM or its authorized licensee.
- "Participating Dealership" refers to a dealership that is eligible to receive reimbursement from CVRP after applying rebate funds directly to the purchase or lease price of a Rebate Now applicant. Dealerships complete enrollment and training with the Administrator before being listed as a participating dealership.
- "Plug-in Hybrid Electric Vehicle (PHEV)" (in some cases referred to as an Extended Range Electric Vehicle, Transitional Zero-Emission Vehicle, or E-REV) means a hybrid electric vehicle which:
 - has zero-emission vehicle range capability
 - is equipped with an on-board charger
 - is rechargeable from an external connection to an off-board electrical source
 - has an on-board electrical energy storage device with useful capacity greater than or equal to 30 miles of EPA range on electricity alone
- "Preapproval" is the process by which an applicant reserves and is preapproved for a rebate prior to purchasing or leasing an eligible vehicle through the CVRP Rebate Now option. A Rebate Now applicant may apply their preapproved rebate amount directly to the price of an eligible vehicle at the time of purchase or lease at a participating dealership or choose to receive the rebate by check after purchase or lease.

- **"Public entity"** as defined in California Government Code Section 811.2 includes the state, the Regents of the University of California, the Trustees of the California State University and the California State University, a county, city, district, public authority, public agency, and any other political subdivision or public corporation in the State.
- **"Public fleet"** means a fleet under ownership of a public entity. For the purposes of CVRP only, tribal fleets are considered a public entity and are therefore eligible for CVRP public fleet rebates. Non-California public entities (federal, international) are not eligible to participate in CVRP for public fleets.
- "Rental fleet" means a fleet categorized under the North American Industry Classification System (NAICS) as an establishment engaged in renting passenger cars without drivers, generally for short or long periods of time (2007 NAICS code 532111 and 532112).
- "Rollback/Unwind Vehicle" is a vehicle returned to a dealership shortly after being purchased/leased and operated by a buyer/lessee. Rollbacks can occur if a buyer's financing is rejected. An unwind occurs when an Application for Registration of New Vehicle is completed, but the sale of the vehicle was not consummated, and the buyer never took delivery.
- "Vehicle Rebate Transfer" is a transfer of an already allocated rebate amount to another eligible vehicle. This is applicable only in cases where an applicant who received a rebate purchases or leases a new, eligible vehicle before completing the 30-month ownership requirement on their first vehicle.
- "Zero-Emission Motorcycle (ZEM)" means either a fully enclosed zero-emission vehicle designed to travel on three wheels or a two-wheeled electric motorcycle. ZEMs must meet the provisions of CVC Section 400 and be freeway capable.
- "Zero-Emission Vehicle (ZEV)" means any vehicle certified to zero-emission standards.

Attachment A

Procedures for Authorizing Early Lease/Ownership Termination of Rebated Vehicles

This document provides the necessary steps involved for the Rebate Administrator (Administrator) and the California Air Resources Board (CARB) to follow if notified of the resale or lease termination of a Clean Vehicle Rebate Project (CVRP) rebated vehicle.

<u>Step One: Notify the Administrator of Vehicle Resale/Lease Termination</u>
<u>Request</u> If CARB is notified of vehicle resale or lease termination request, CARB will contact the Administrator with the applicant's email and contact information and a brief description of the request for processing.

Step Two: The Administrator Documents Vehicle Resale/Lease Termination Request

Once notified by a rebate recipient of interest in reselling/terminating the lease on a CVRP funded vehicle, the Administrator will document the case on a resale/lease termination request form:

- 1. Applicant contact information
- 2. Date when the individual applied for CVRP
- 3. Original rebate amount received
- 4. Vehicle Identification Number
- 5. Reason for vehicle resale/lease termination
- 6. Status of vehicle resale/lease termination
- 7. Odometer reading on date of resale/lease termination
- 8. Prorated rebate amount using the formula below:

(Original Rebate Amount ÷ 30 Months) x (30 – months since vehicle purchase or lease date)

<u>Step Three: Administrator Review and Rule on Vehicle Resale/Lease Termination Request</u>

The Administrator will review the resale/lease termination request and any supporting documentation and inform the individual of their decision within ten working days.

Step Four: The Administrator Notifies Applicant Ruling

The Administrator will communicate their decision to the individual requesting resale/lease termination, including instructions for refunding the prorated amount of the rebate to the Administrator if the resale/lease termination request is granted. Refunded rebates will be added back into the rebate funding pool.

Step Five: The Administrator Notifies CARB of the Applicant Refund or a Nonresponsive Rebate Recipient

Once the prorated rebate amount is refunded back to CVRP, the Administrator will inform CARB, through program reporting. Additionally, the Administrator will provide monthly status reports until the refund is received. If the individual requesting resale/lease termination is unresponsive and fails to return the prorated rebate amount within 30 calendar days of initial ruling notification, the Administrator shall notify CARB and provide the individual's information outlined in Step Two.

Step Six: Coordination with Enforcement of CVRP Ownership Terms

CARB program staff is responsible for coordination with staff conducting periodic VIN checks of the DMV database for ownership compliance. Individuals that received resale/lease termination approval from CARB will not be in violation of the CVRP ownership terms.

Attachment B

Procedures for Floor Model/Test Drive and Rollback/Unwind Vehicle Eligibility

This document provides the steps necessary for the Administrator and the California Air Resources Board (CARB) to manage Clean Vehicle Rebate Project (CVRP) rebate applications for floor model, test drive, rollback, and unwind vehicles. Note: The applicant is responsible for verifying in advance that the vehicle has not been previously rebated. Vehicles that already received a rebate are not eligible for another rebate, unless the full amount of the original rebate was returned. Vehicles previously registered are also not eligible.

Step One: Definitions

Floor Model/Test Drive Vehicles

Floor model or test drive vehicles are provided by original equipment manufacturers to car dealerships for the purpose of test drives and other customer interactions.

California dealerships may temporarily operate a floor model or test drive vehicle on public roads with "dealer" license plates for the purpose of test drives. Use of floor model or test drive vehicles on public roads with "dealer" license plates do not require vehicle registration with the California Department of Motor Vehicles (DMV).

Rollback/Unwind Vehicles

A rollback is a vehicle returned to a dealership shortly after being purchased or leased and operated by a buyer. An unwind occurs when an Application for Registration of New Vehicle is completed, but the sale or lease of the vehicle was not consummated, and the buyer never took delivery.

Step Two: Review of Vehicle Supporting Documents

The Administrator will review the supporting documents within the rebate application to ensure the application meets all program requirements. A California vehicle sales or lease contract will indicate if a vehicle is new or used.

2.1 Floor Model/Test Drive Documentation: Per the California DMV's Vehicle Registration Procedures Manual, a new vehicle operated as a floor model or test drive vehicle (referred to as "demonstrator" vehicles by the California DMV) is classified to be a used vehicle when subsequently sold to a retail buyer. However, when sold to the retail buyer, floor model or test drive vehicles must be registered with the California DMV as a new vehicle through the use of the *Application for Registration of a New Vehicle* (California DMV Form 397). The sale or lease contract and the proof of

temporary or permanent vehicle registration should reflect these DMV requirements. The Administrator may require documentation showing that the dealership is attesting to the fact that the car is an unregistered floor model or test drive vehicle (demo vehicle).

2.2 Rollback/Unwind Documentation: Per the California DMV's Vehicle Registration Procedures Manual, rollback and unwind vehicles occur when they have been registered by the original purchaser/lessee through the use of the Application for Registration of New Vehicle (California DMV Form 397). The Administrator requires documentation showing that the dealership is attesting to the fact that the car is either a rollback or unwind vehicle.

Step Three: Determining Vehicle Eligibility

Based on the supporting documents provided with the rebate application, the Administrator, with input from CARB, will determine whether the applicant is eligible for the CVRP rebate.

- 3.1 Floor Model/Test Drive Eligibility: A floor model or test drive vehicle which was not previously registered, has an odometer reading of fewer than 7,500 miles at the time of purchase/lease, and meets all other CVRP vehicle eligibility criteria, is eligible for the CVRP rebate. Per Section 2(a) of the CVRP Implementation Manual, a floor model or test drive vehicle which has previously been registered does not meet the CVRP vehicle eligibility criteria, thus is not eligible for the CVRP rebate.
- 3.2 Rollback/Unwind Eligibility: A rollback or unwind vehicle has previously been registered with the California DMV; however, the sale or lease was never completed. The vehicle was either returned or never delivered and must have an odometer reading of fewer than 7,500 miles at the time of purchase/lease. These vehicles' eligibility will be determined on a case by case basis after reviewing the supporting documentation.

